

# Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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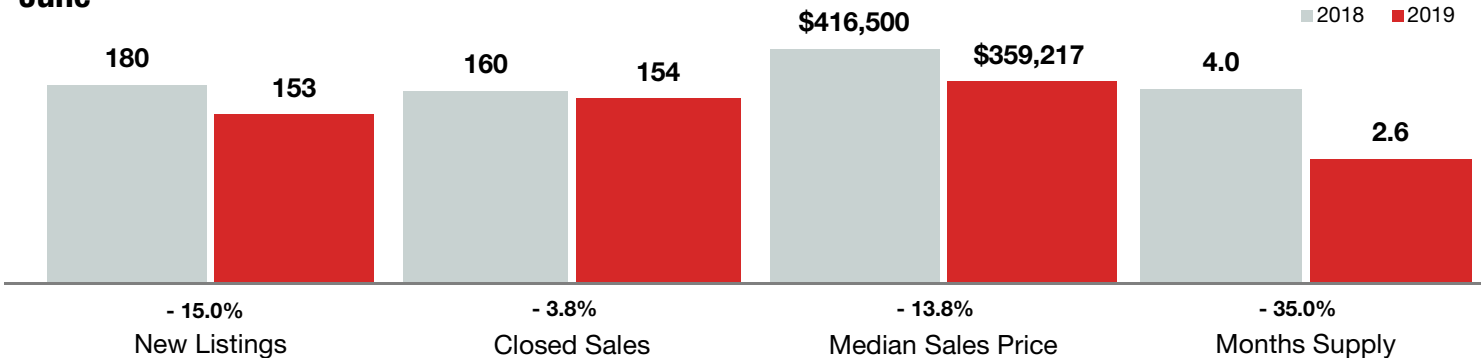
## Waxhaw

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	180	153	- 15.0%	1,014	952	- 6.1%
Pending Sales	143	168	+ 17.5%	741	815	+ 10.0%
Closed Sales	160	154	- 3.8%	637	654	+ 2.7%
Median Sales Price*	\$416,500	\$359,217	- 13.8%	\$399,885	\$374,000	- 6.5%
Average Sales Price*	\$475,543	\$446,189	- 6.2%	\$454,681	\$441,414	- 2.9%
Percent of Original List Price Received*	97.0%	97.1%	+ 0.1%	96.9%	96.6%	- 0.3%
List to Close	101	93	- 7.9%	113	114	+ 0.9%
Days on Market Until Sale	47	48	+ 2.1%	57	64	+ 12.3%
Cumulative Days on Market Until Sale	58	57	- 1.7%	73	75	+ 2.7%
Average List Price	\$470,895	\$475,298	+ 0.9%	\$518,273	\$516,939	- 0.3%
Inventory of Homes for Sale	439	283	- 35.5%	--	--	--
Months Supply of Inventory	4.0	2.6	- 35.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation

