

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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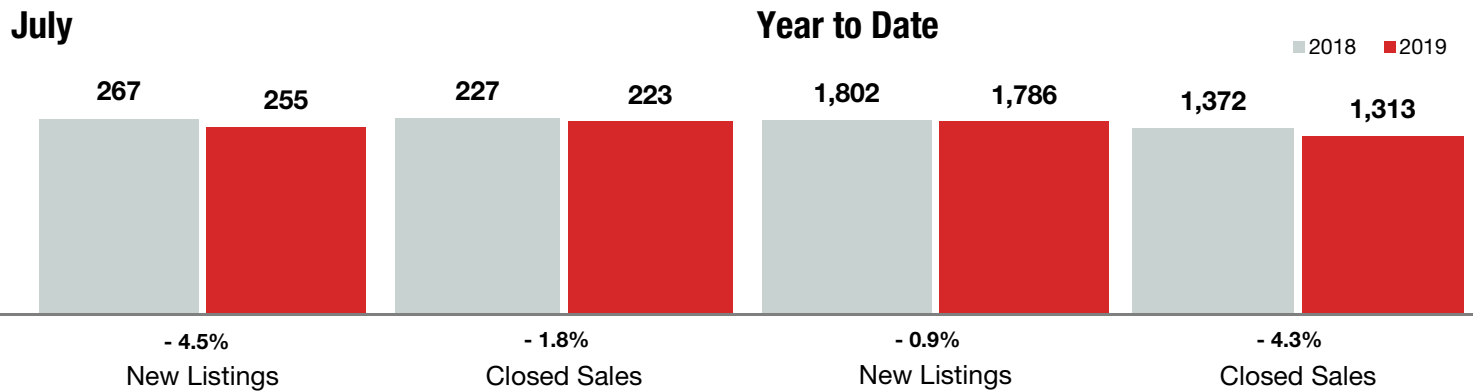


Concord

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	267	255	- 4.5%	1,802	1,786	- 0.9%
Pending Sales	214	235	+ 9.8%	1,433	1,485	+ 3.6%
Closed Sales	227	223	- 1.8%	1,372	1,313	- 4.3%
Median Sales Price*	\$228,000	\$256,425	+ 12.5%	\$224,275	\$239,325	+ 6.7%
Average Sales Price*	\$244,911	\$273,264	+ 11.6%	\$245,513	\$259,030	+ 5.5%
Percent of Original List Price Received*	97.8%	97.3%	- 0.5%	97.7%	97.0%	- 0.7%
List to Close	83	80	- 3.6%	93	95	+ 2.2%
Days on Market Until Sale	33	34	+ 3.0%	33	42	+ 27.3%
Cumulative Days on Market Until Sale	43	39	- 9.3%	41	50	+ 22.0%
Inventory of Homes for Sale	440	377	- 14.3%	--	--	--
Months Supply of Inventory	2.3	2.0	- 13.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

