

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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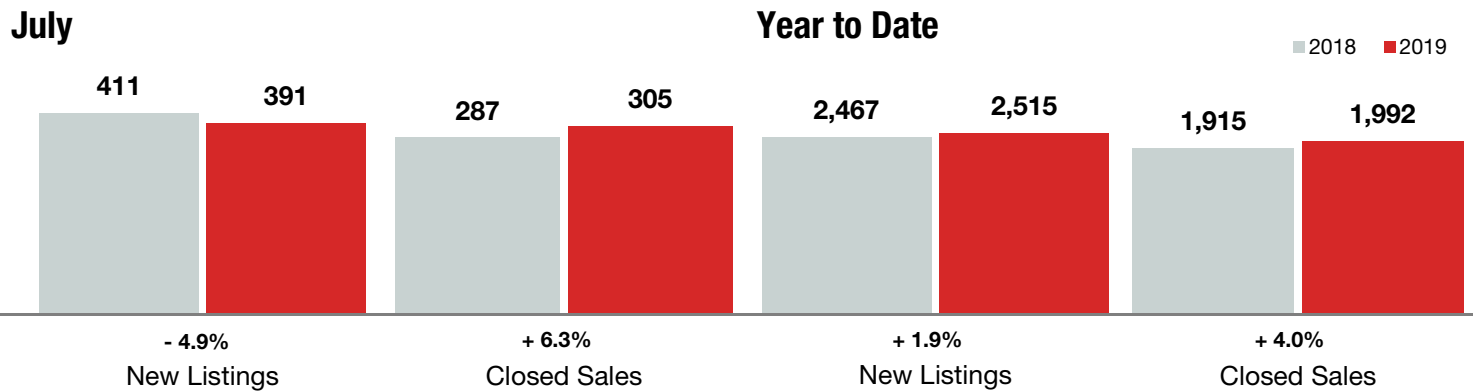
Charlotte Regional Realtor® Association

Gaston County

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	411	391	- 4.9%	2,467	2,515	+ 1.9%
Pending Sales	299	364	+ 21.7%	2,055	2,241	+ 9.1%
Closed Sales	287	305	+ 6.3%	1,915	1,992	+ 4.0%
Median Sales Price*	\$185,000	\$192,000	+ 3.8%	\$179,000	\$188,000	+ 5.0%
Average Sales Price*	\$198,677	\$215,876	+ 8.7%	\$193,699	\$210,937	+ 8.9%
Percent of Original List Price Received*	97.7%	97.2%	- 0.5%	97.3%	96.9%	- 0.4%
List to Close	84	84	0.0%	94	92	- 2.1%
Days on Market Until Sale	31	30	- 3.2%	41	40	- 2.4%
Cumulative Days on Market Until Sale	33	33	0.0%	46	46	0.0%
Inventory of Homes for Sale	680	561	- 17.5%	--	--	--
Months Supply of Inventory	2.5	1.9	- 24.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

