

# Local Market Update for July 2019

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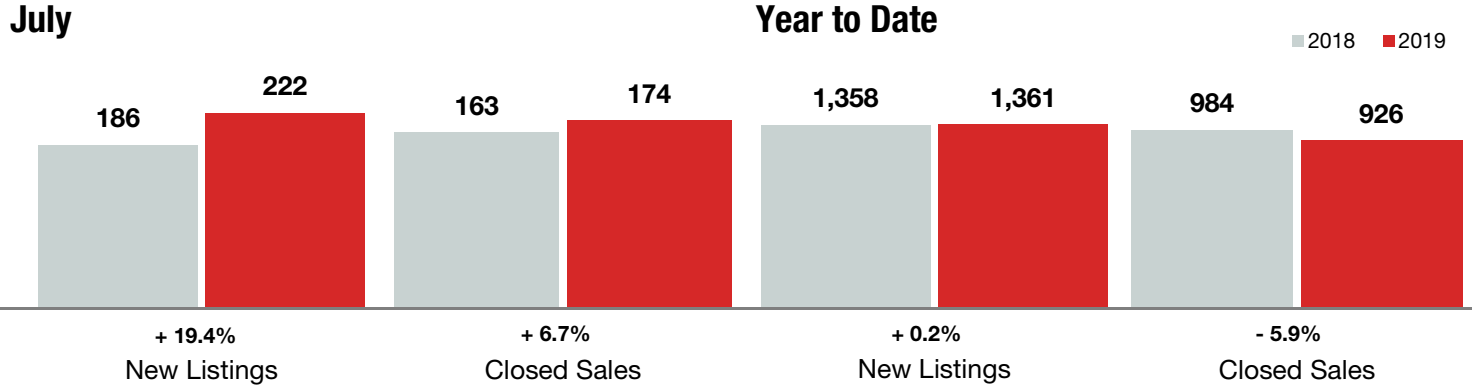


## Huntersville

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	186	<b>222</b>	+ 19.4%	1,358	<b>1,361</b>	+ 0.2%
Pending Sales	166	<b>176</b>	+ 6.0%	1,093	<b>1,063</b>	- 2.7%
Closed Sales	163	<b>174</b>	+ 6.7%	984	<b>926</b>	- 5.9%
Median Sales Price*	\$317,000	<b>\$329,500</b>	+ 3.9%	\$315,000	<b>\$320,000</b>	+ 1.6%
Average Sales Price*	\$324,471	<b>\$341,595</b>	+ 5.3%	\$336,490	<b>\$335,476</b>	- 0.3%
Percent of Original List Price Received*	97.0%	<b>97.0%</b>	0.0%	97.4%	<b>96.8%</b>	- 0.6%
List to Close	84	<b>84</b>	0.0%	95	<b>92</b>	- 3.2%
Days on Market Until Sale	38	<b>38</b>	0.0%	44	<b>46</b>	+ 4.5%
Cumulative Days on Market Until Sale	45	<b>43</b>	- 4.4%	50	<b>56</b>	+ 12.0%
Inventory of Homes for Sale	339	<b>356</b>	+ 5.0%	--	--	--
Months Supply of Inventory	2.4	<b>2.6</b>	+ 8.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Median Sales Price

Rolling 12-Month Calculation

