

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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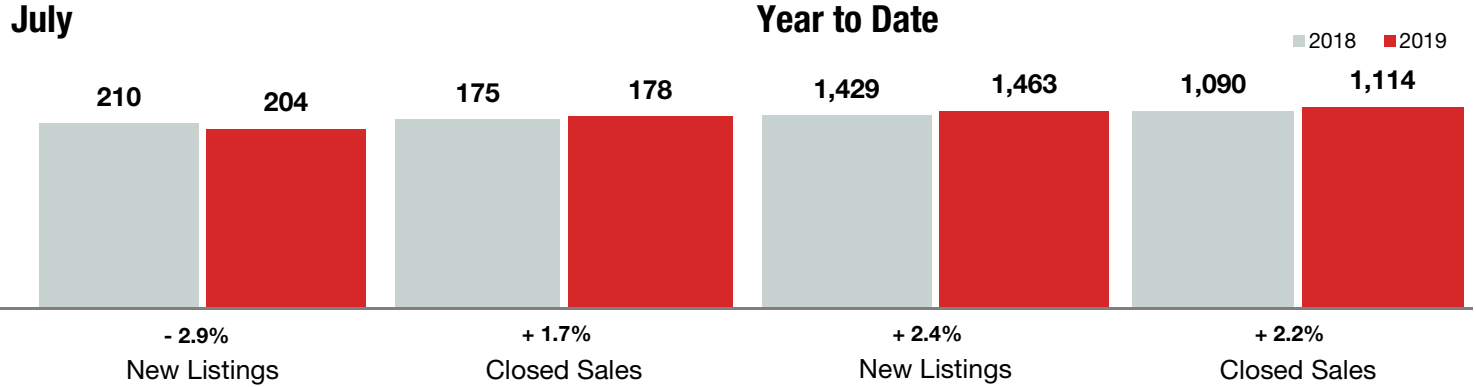


Lancaster County

South Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	210	204	- 2.9%	1,429	1,463	+ 2.4%
Pending Sales	170	185	+ 8.8%	1,191	1,264	+ 6.1%
Closed Sales	175	178	+ 1.7%	1,090	1,114	+ 2.2%
Median Sales Price*	\$267,245	\$274,977	+ 2.9%	\$272,000	\$287,000	+ 5.5%
Average Sales Price*	\$268,929	\$285,005	+ 6.0%	\$279,367	\$287,821	+ 3.0%
Percent of Original List Price Received*	97.4%	98.1%	+ 0.7%	97.1%	97.0%	- 0.1%
List to Close	88	93	+ 5.7%	111	110	- 0.9%
Days on Market Until Sale	40	35	- 12.5%	58	52	- 10.3%
Cumulative Days on Market Until Sale	46	47	+ 2.2%	72	62	- 13.9%
Inventory of Homes for Sale	465	391	- 15.9%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

