

# Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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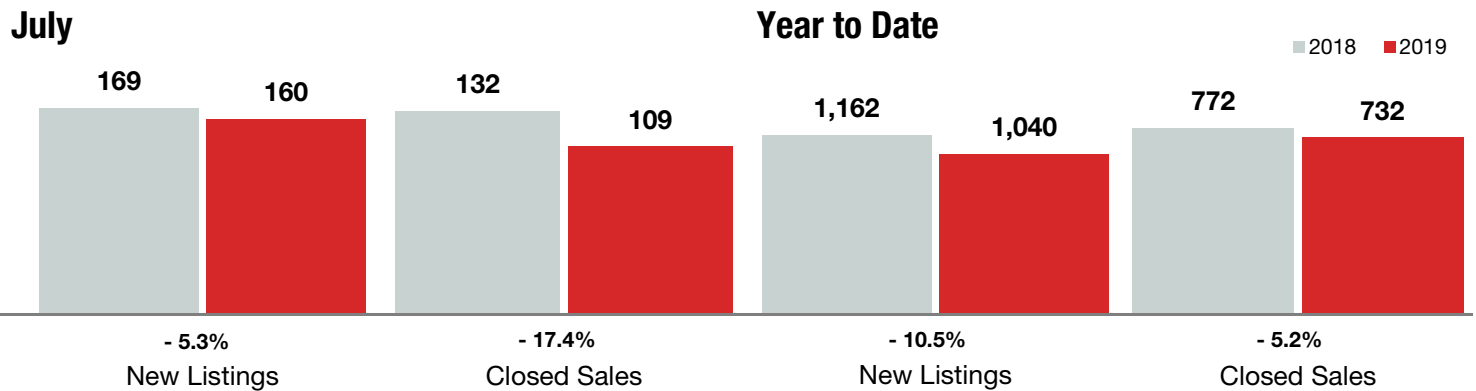
Charlotte Regional Realtor® Association

## Lincoln County

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	169	160	- 5.3%	1,162	1,040	- 10.5%
Pending Sales	138	121	- 12.3%	866	795	- 8.2%
Closed Sales	132	109	- 17.4%	772	732	- 5.2%
Median Sales Price*	\$295,500	<b>\$299,990</b>	+ 1.5%	\$269,382	<b>\$279,160</b>	+ 3.6%
Average Sales Price*	\$337,549	<b>\$353,348</b>	+ 4.7%	\$291,870	<b>\$314,154</b>	+ 7.6%
Percent of Original List Price Received*	94.9%	<b>96.3%</b>	+ 1.5%	95.8%	<b>96.0%</b>	+ 0.2%
List to Close	120	99	- 17.5%	116	111	- 4.3%
Days on Market Until Sale	64	51	- 20.3%	62	61	- 1.6%
Cumulative Days on Market Until Sale	75	64	- 14.7%	74	76	+ 2.7%
Inventory of Homes for Sale	428	373	- 12.9%	--	--	--
Months Supply of Inventory	3.8	3.5	- 7.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Median Sales Price

Rolling 12-Month Calculation

