

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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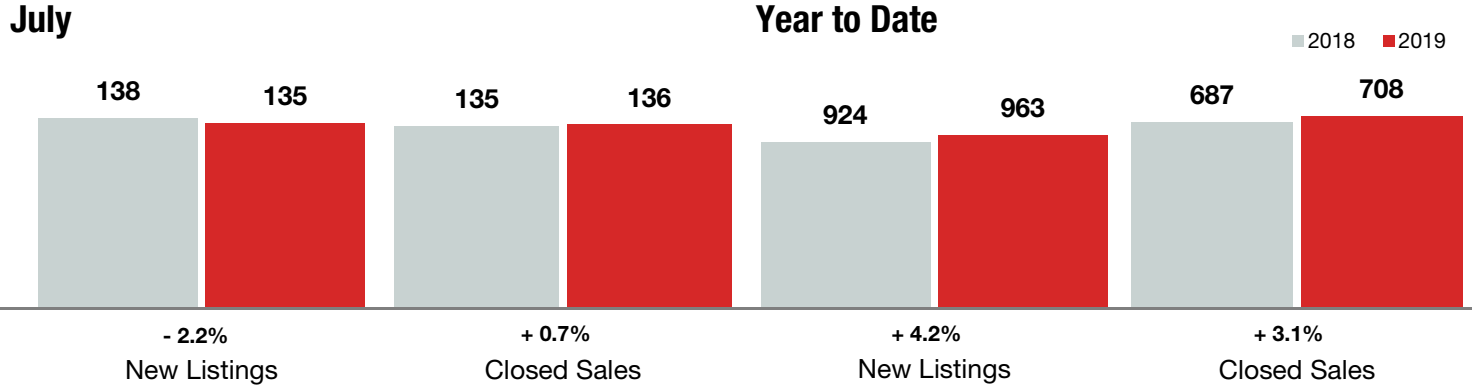
Charlotte Regional Realtor® Association

Matthews

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	138	135	- 2.2%	924	963	+ 4.2%
Pending Sales	105	109	+ 3.8%	742	774	+ 4.3%
Closed Sales	135	136	+ 0.7%	687	708	+ 3.1%
Median Sales Price*	\$283,500	\$320,000	+ 12.9%	\$294,000	\$317,000	+ 7.8%
Average Sales Price*	\$329,252	\$369,307	+ 12.2%	\$327,603	\$363,947	+ 11.1%
Percent of Original List Price Received*	97.8%	97.5%	- 0.3%	98.0%	97.6%	- 0.4%
List to Close	67	74	+ 10.4%	76	77	+ 1.3%
Days on Market Until Sale	26	27	+ 3.8%	32	31	- 3.1%
Cumulative Days on Market Until Sale	32	29	- 9.4%	42	39	- 7.1%
Inventory of Homes for Sale	218	194	- 11.0%	--	--	--
Months Supply of Inventory	2.2	2.0	- 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

