

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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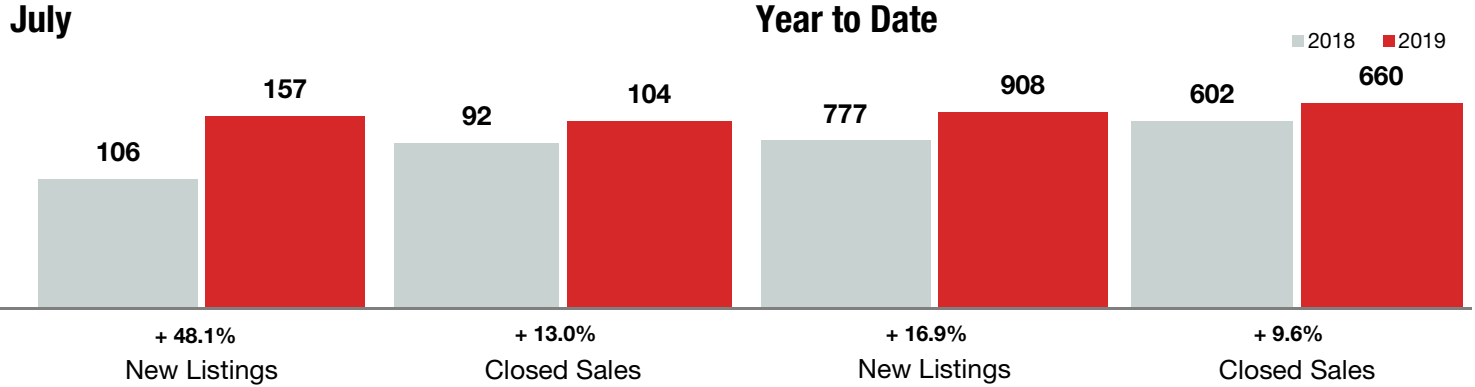


Monroe

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	106	157	+ 48.1%	777	908	+ 16.9%
Pending Sales	97	156	+ 60.8%	653	804	+ 23.1%
Closed Sales	92	104	+ 13.0%	602	660	+ 9.6%
Median Sales Price*	\$234,000	\$218,500	- 6.6%	\$204,500	\$220,000	+ 7.6%
Average Sales Price*	\$240,868	\$242,523	+ 0.7%	\$224,204	\$233,358	+ 4.1%
Percent of Original List Price Received*	98.7%	97.7%	- 1.0%	97.1%	96.8%	- 0.3%
List to Close	68	65	- 4.4%	81	81	0.0%
Days on Market Until Sale	26	25	- 3.8%	36	37	+ 2.8%
Cumulative Days on Market Until Sale	35	37	+ 5.7%	43	44	+ 2.3%
Inventory of Homes for Sale	190	161	- 15.3%	--	--	--
Months Supply of Inventory	2.2	1.6	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

