

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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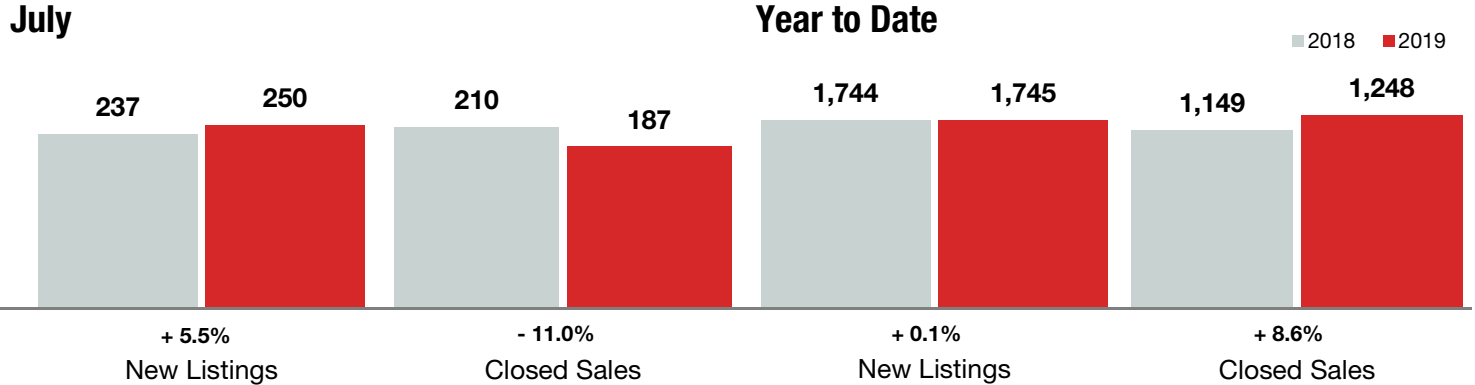


Mooresville

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	237	250	+ 5.5%	1,744	1,745	+ 0.1%
Pending Sales	221	214	- 3.2%	1,289	1,413	+ 9.6%
Closed Sales	210	187	- 11.0%	1,149	1,248	+ 8.6%
Median Sales Price*	\$299,500	\$310,000	+ 3.5%	\$307,900	\$298,000	- 3.2%
Average Sales Price*	\$387,926	\$391,476	+ 0.9%	\$393,881	\$386,029	- 2.0%
Percent of Original List Price Received*	96.5%	96.5%	0.0%	96.3%	96.1%	- 0.2%
List to Close	99	105	+ 6.1%	116	115	- 0.9%
Days on Market Until Sale	52	59	+ 13.5%	66	65	- 1.5%
Cumulative Days on Market Until Sale	73	70	- 4.1%	79	84	+ 6.3%
Inventory of Homes for Sale	669	594	- 11.2%	--	--	--
Months Supply of Inventory	3.8	3.3	- 13.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

