

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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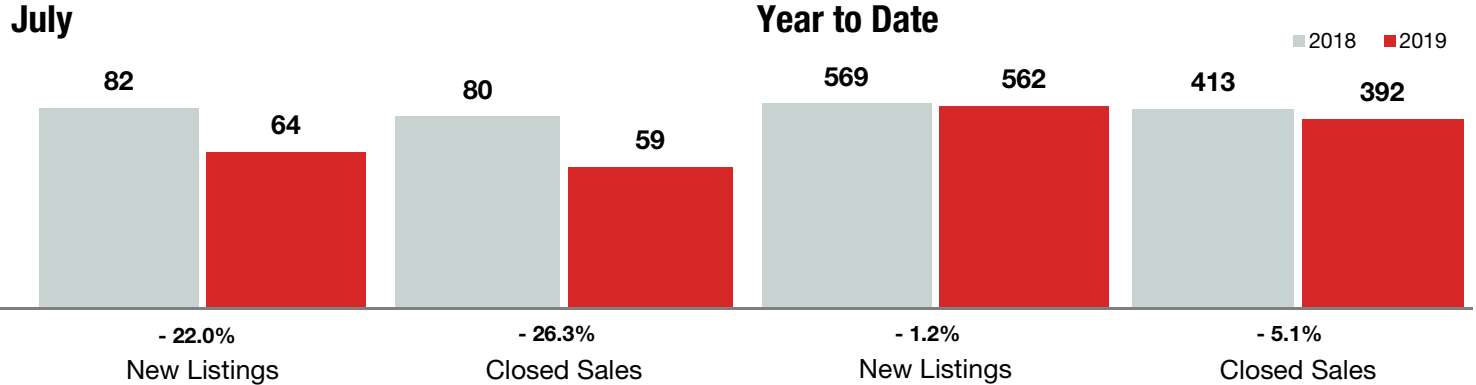
Charlotte Regional Realtor® Association

Stanly County

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	82	64	- 22.0%	569	562	- 1.2%
Pending Sales	69	72	+ 4.3%	456	456	0.0%
Closed Sales	80	59	- 26.3%	413	392	- 5.1%
Median Sales Price*	\$159,175	\$192,000	+ 20.6%	\$150,000	\$176,500	+ 17.7%
Average Sales Price*	\$188,722	\$202,426	+ 7.3%	\$173,728	\$201,347	+ 15.9%
Percent of Original List Price Received*	94.0%	95.8%	+ 1.9%	94.2%	94.5%	+ 0.3%
List to Close	99	106	+ 7.1%	112	115	+ 2.7%
Days on Market Until Sale	51	45	- 11.8%	63	60	- 4.8%
Cumulative Days on Market Until Sale	57	63	+ 10.5%	74	69	- 6.8%
Inventory of Homes for Sale	225	189	- 16.0%	--	--	--
Months Supply of Inventory	3.8	3.2	- 15.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

