

# Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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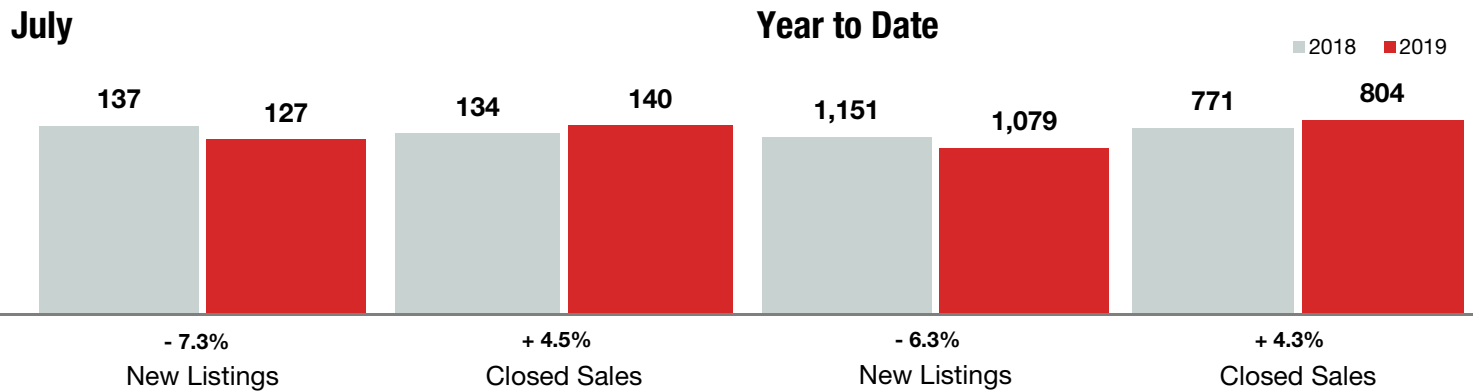


## Waxhaw

North Carolina

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	137	127	- 7.3%	1,151	1,079	- 6.3%
Pending Sales	119	125	+ 5.0%	860	927	+ 7.8%
Closed Sales	134	140	+ 4.5%	771	804	+ 4.3%
Median Sales Price*	\$410,000	\$435,000	+ 6.1%	\$399,995	\$382,250	- 4.4%
Average Sales Price*	\$476,500	\$491,091	+ 3.1%	\$458,473	\$451,288	- 1.6%
Percent of Original List Price Received*	97.0%	97.8%	+ 0.8%	96.9%	96.8%	- 0.1%
List to Close	89	94	+ 5.6%	109	110	+ 0.9%
Days on Market Until Sale	44	47	+ 6.8%	55	60	+ 9.1%
Cumulative Days on Market Until Sale	54	61	+ 13.0%	70	72	+ 2.9%
Inventory of Homes for Sale	424	271	- 36.1%	--	--	--
Months Supply of Inventory	3.9	2.5	- 35.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Median Sales Price

Rolling 12-Month Calculation

