

Local Market Update for September 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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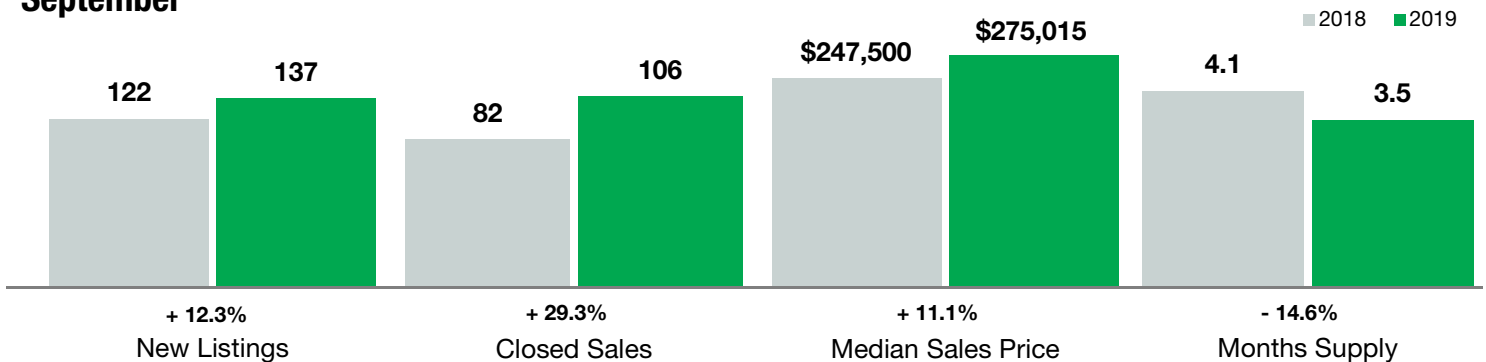
Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	Thru 9-2018	Thru 9-2019	Percent Change
New Listings	122	137	+ 12.3%	1,470	1,344	- 8.6%
Pending Sales	89	123	+ 38.2%	1,076	1,030	- 4.3%
Closed Sales	82	106	+ 29.3%	1,010	970	- 4.0%
Median Sales Price*	\$247,500	\$275,015	+ 11.1%	\$266,500	\$282,000	+ 5.8%
Average Sales Price*	\$275,652	\$298,693	+ 8.4%	\$295,582	\$314,418	+ 6.4%
Percent of Original List Price Received*	95.7%	96.1%	+ 0.4%	95.7%	96.1%	+ 0.4%
List to Close	103	108	+ 4.9%	115	110	- 4.3%
Days on Market Until Sale	45	56	+ 24.4%	61	59	- 3.3%
Cumulative Days on Market Until Sale	54	66	+ 22.2%	73	73	0.0%
Average List Price	\$325,390	\$335,722	+ 3.2%	\$343,042	\$351,269	+ 2.4%
Inventory of Homes for Sale	454	373	- 17.8%	--	--	--
Months Supply of Inventory	4.1	3.5	- 14.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

