Local Market Update for September 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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charlotte REGIONAL REALTOR® ASSOCIATION

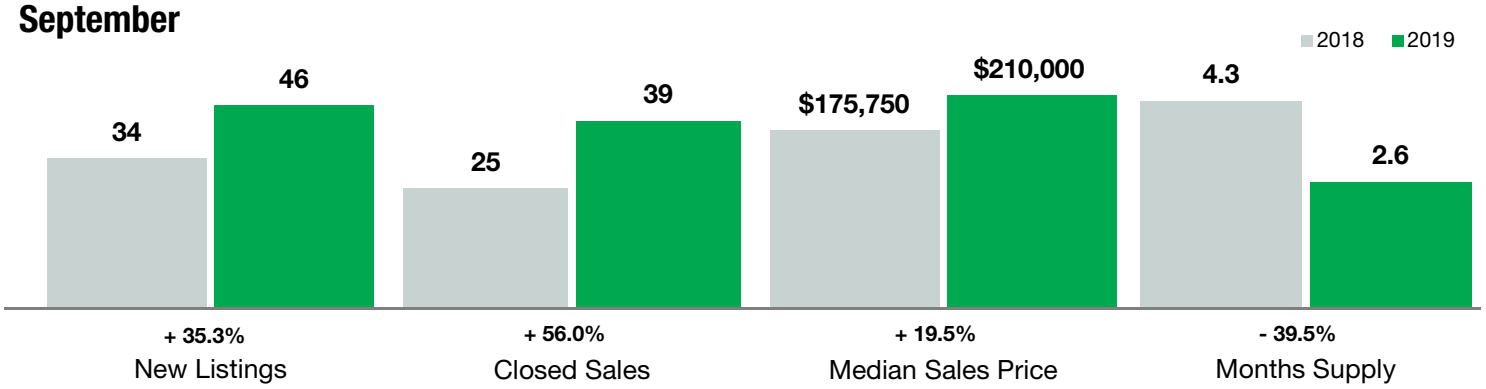
Lincolnton

North Carolina

	September			Year to Date		
Key Metrics	**2018**	**2019**	Percent Change	**Thru 9-2018**	**Thru 9-2019**	Percent Change
New Listings	34	**46**	+ 35.3%	425	**386**	- 9.2%
Pending Sales	26	**40**	+ 53.8%	320	**313**	- 2.2%
Closed Sales	25	**39**	+ 56.0%	319	**287**	- 10.0%
Median Sales Price*	$175,750	**$210,000**	+ 19.5%	$167,000	**$180,000**	+ 7.8%
Average Sales Price*	$193,408	**$229,697**	+ 18.8%	$191,226	**$198,164**	+ 3.6%
Percent of Original List Price Received*	96.1%	**95.7%**	- 0.4%	95.1%	**96.1%**	+ 1.1%
List to Close	79	**90**	+ 13.9%	116	**96**	- 17.2%
Days on Market Until Sale	29	**46**	+ 58.6%	58	**50**	- 13.8%
Cumulative Days on Market Until Sale	39	**47**	+ 20.5%	65	**58**	- 10.8%
Average List Price	$185,834	**$216,060**	+ 16.3%	$214,330	**$225,836**	+ 5.4%
Inventory of Homes for Sale	146	**87**	- 40.4%	--	**--**	--
Months Supply of Inventory	4.3	**2.6**	- 39.5%	--	**--**	--

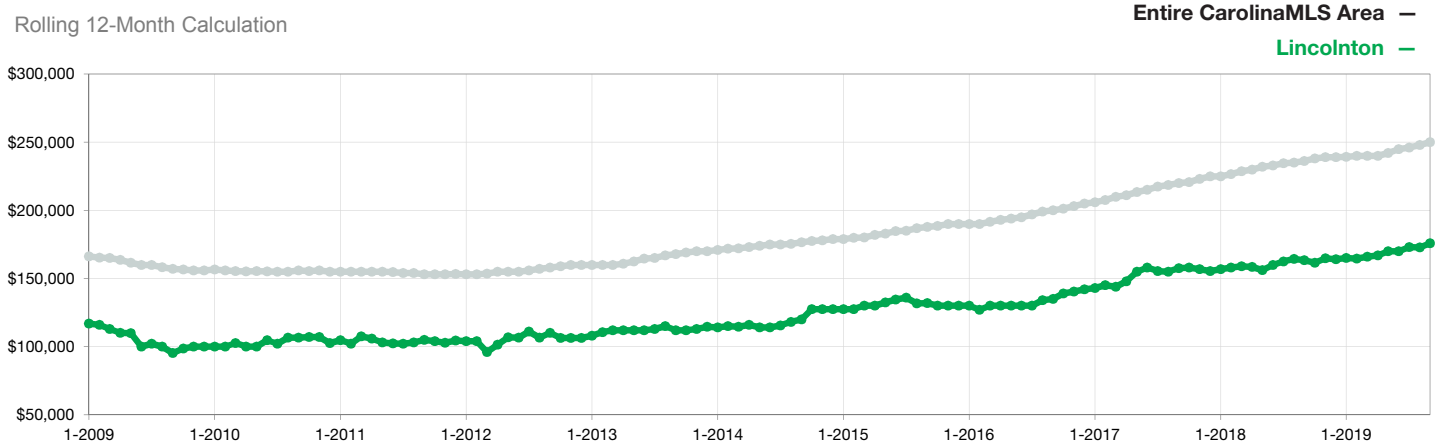
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2019. All data from Canopy MLS. Report provided by the Charlotte Regional Realtor® Association. Report © 2019 ShowingTime.