

# Local Market Update for December 2020

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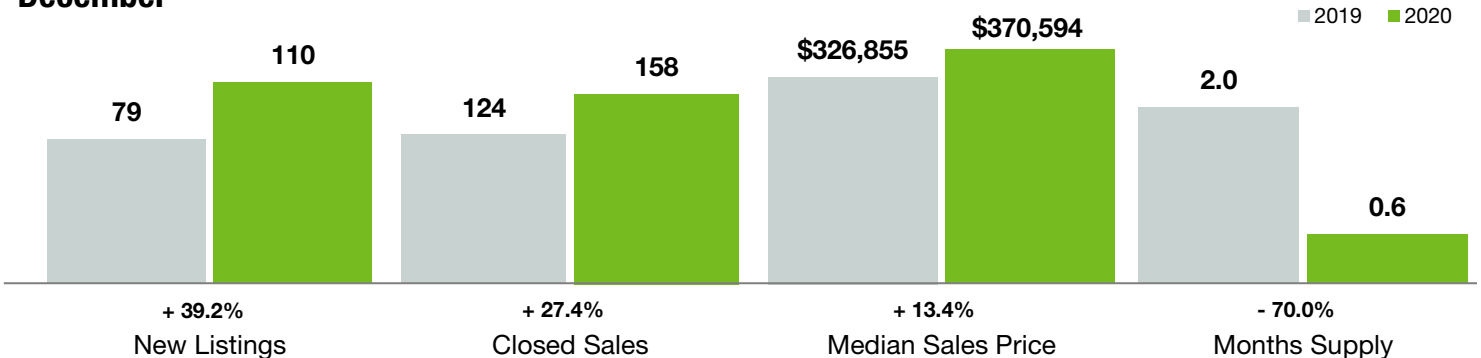
## Huntersville

North Carolina

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	79	110	+ 39.2%	2,105	2,014	- 4.3%
Pending Sales	81	121	+ 49.4%	1,706	1,962	+ 15.0%
Closed Sales	124	158	+ 27.4%	1,689	1,829	+ 8.3%
Median Sales Price*	\$326,855	\$370,594	+ 13.4%	\$320,000	\$347,500	+ 8.6%
Average Sales Price*	\$349,221	\$397,949	+ 14.0%	\$341,291	\$376,491	+ 10.3%
Percent of Original List Price Received*	96.3%	99.5%	+ 3.3%	96.6%	98.3%	+ 1.8%
List to Close	94	80	- 14.9%	91	86	- 5.5%
Days on Market Until Sale	48	19	- 60.4%	46	35	- 23.9%
Cumulative Days on Market Until Sale	54	19	- 64.8%	54	41	- 24.1%
Average List Price	\$392,855	\$406,533	+ 3.5%	\$371,951	\$397,138	+ 6.8%
Inventory of Homes for Sale	288	92	- 68.1%	--	--	--
Months Supply of Inventory	2.0	0.6	- 70.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation

