

Local Market Update for March 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



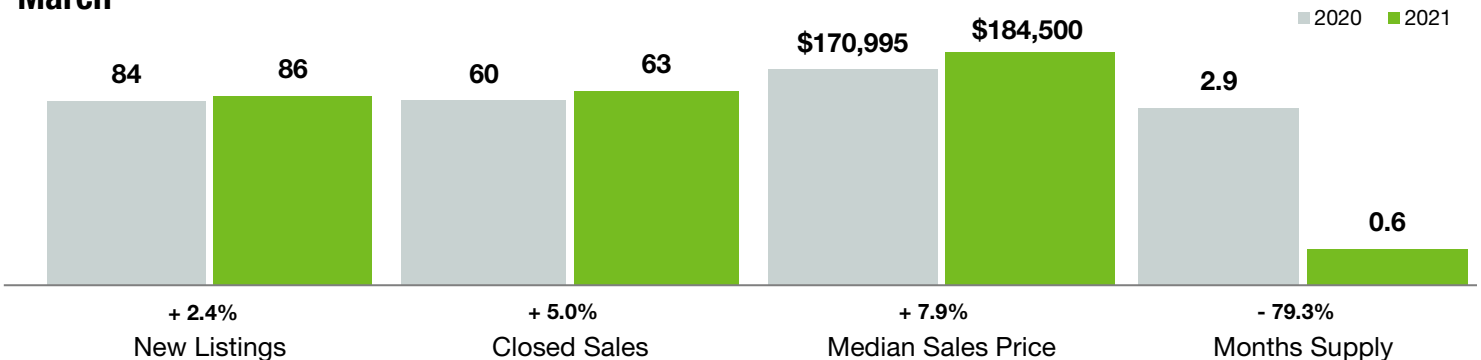
Stanly County

North Carolina

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	Thru 3-2020	Thru 3-2021	Percent Change
New Listings	84	86	+ 2.4%	213	199	- 6.6%
Pending Sales	57	95	+ 66.7%	171	221	+ 29.2%
Closed Sales	60	63	+ 5.0%	165	183	+ 10.9%
Median Sales Price*	\$170,995	\$184,500	+ 7.9%	\$175,195	\$189,900	+ 8.4%
Average Sales Price*	\$191,343	\$220,307	+ 15.1%	\$188,075	\$215,238	+ 14.4%
Percent of Original List Price Received*	94.1%	96.8%	+ 2.9%	94.8%	97.6%	+ 3.0%
List to Close	123	101	- 17.9%	121	83	- 31.4%
Days on Market Until Sale	68	52	- 23.5%	62	39	- 37.1%
Cumulative Days on Market Until Sale	77	54	- 29.9%	74	40	- 45.9%
Average List Price	\$207,642	\$268,778	+ 29.4%	\$212,320	\$234,114	+ 10.3%
Inventory of Homes for Sale	176	42	- 76.1%	--	--	--
Months Supply of Inventory	2.9	0.6	- 79.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation

