

Local Market Update for April 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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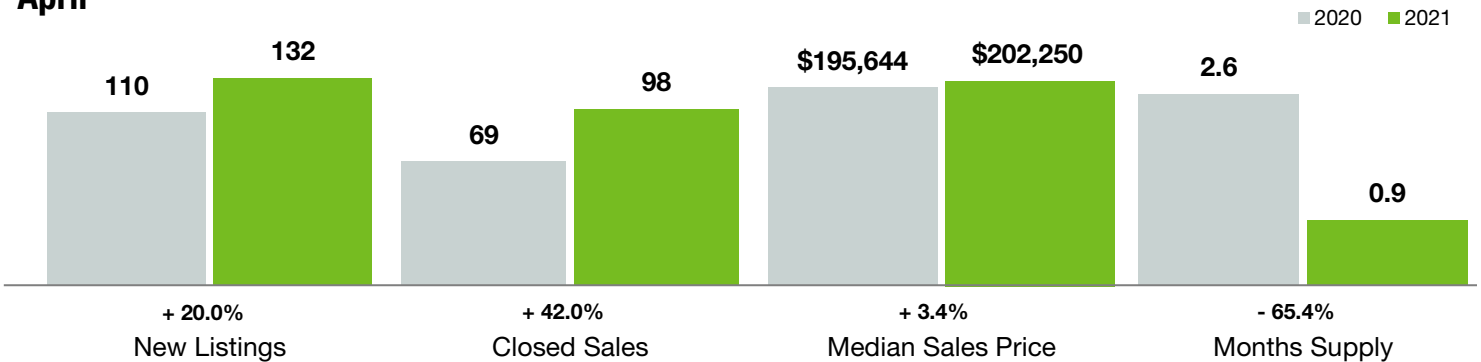
Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2020	2021	Percent Change	Thru 4-2020	Thru 4-2021	Percent Change
New Listings	110	132	+ 20.0%	387	436	+ 12.7%
Pending Sales	80	107	+ 33.8%	323	423	+ 31.0%
Closed Sales	69	98	+ 42.0%	248	363	+ 46.4%
Median Sales Price*	\$195,644	\$202,250	+ 3.4%	\$193,000	\$207,500	+ 7.5%
Average Sales Price*	\$203,235	\$242,467	+ 19.3%	\$203,489	\$231,434	+ 13.7%
Percent of Original List Price Received*	95.3%	98.9%	+ 3.8%	94.5%	98.1%	+ 3.8%
List to Close	97	71	- 26.8%	105	82	- 21.9%
Days on Market Until Sale	50	22	- 56.0%	58	24	- 58.6%
Cumulative Days on Market Until Sale	68	21	- 69.1%	66	24	- 63.6%
Average List Price	\$197,805	\$260,012	+ 31.4%	\$206,780	\$247,510	+ 19.7%
Inventory of Homes for Sale	207	90	- 56.5%	--	--	--
Months Supply of Inventory	2.6	0.9	- 65.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

