

Local Market Update for May 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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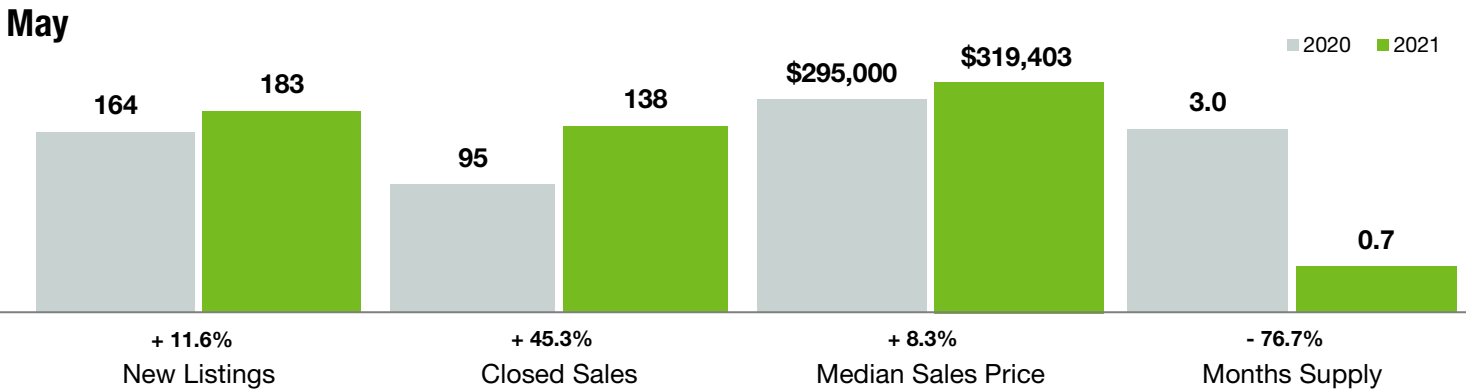


Lincoln County

North Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	164	183	+ 11.6%	766	817	+ 6.7%
Pending Sales	151	176	+ 16.6%	640	865	+ 35.2%
Closed Sales	95	138	+ 45.3%	502	671	+ 33.7%
Median Sales Price*	\$295,000	\$319,403	+ 8.3%	\$297,000	\$324,205	+ 9.2%
Average Sales Price*	\$322,705	\$371,034	+ 15.0%	\$325,713	\$365,513	+ 12.2%
Percent of Original List Price Received*	97.7%	100.8%	+ 3.2%	96.5%	99.7%	+ 3.3%
List to Close	91	75	- 17.6%	109	92	- 15.6%
Days on Market Until Sale	45	24	- 46.7%	62	37	- 40.3%
Cumulative Days on Market Until Sale	56	33	- 41.1%	75	41	- 45.3%
Average List Price	\$350,760	\$417,322	+ 19.0%	\$357,355	\$402,824	+ 12.7%
Inventory of Homes for Sale	344	121	- 64.8%	--	--	--
Months Supply of Inventory	3.0	0.7	- 76.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

