

# Local Market Update for May 2021

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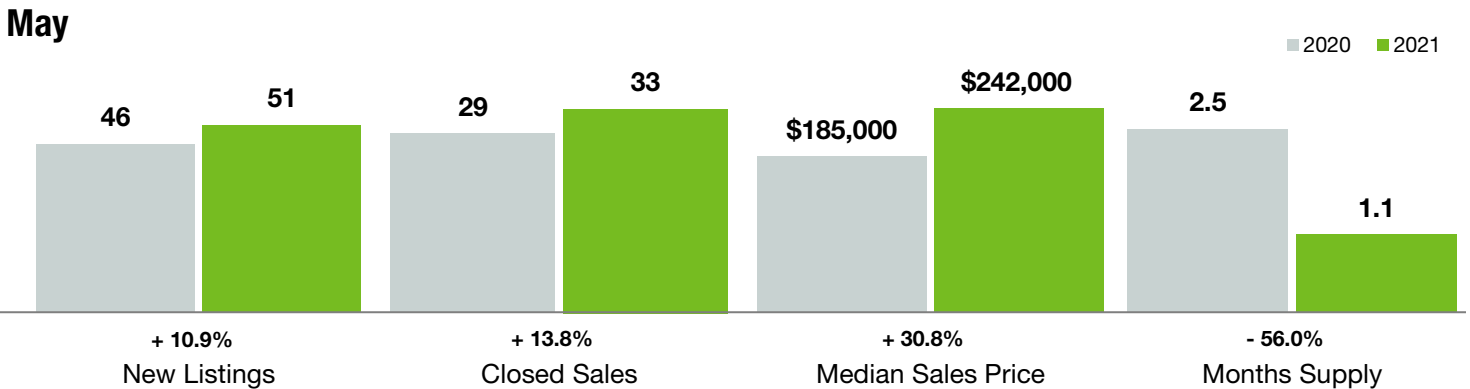


## Lincolnton

North Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	46	51	+ 10.9%	210	215	+ 2.4%
Pending Sales	44	49	+ 11.4%	182	222	+ 22.0%
Closed Sales	29	33	+ 13.8%	147	172	+ 17.0%
Median Sales Price*	\$185,000	\$242,000	+ 30.8%	\$190,000	\$220,000	+ 15.8%
Average Sales Price*	\$230,807	\$251,674	+ 9.0%	\$205,614	\$236,488	+ 15.0%
Percent of Original List Price Received*	99.6%	101.1%	+ 1.5%	96.6%	98.8%	+ 2.3%
List to Close	65	80	+ 23.1%	91	74	- 18.7%
Days on Market Until Sale	25	22	- 12.0%	46	25	- 45.7%
Cumulative Days on Market Until Sale	25	21	- 16.0%	52	28	- 46.2%
Average List Price	\$255,093	\$310,031	+ 21.5%	\$236,285	\$265,443	+ 12.3%
Inventory of Homes for Sale	87	43	- 50.6%	--	--	--
Months Supply of Inventory	2.5	1.1	- 56.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

