

Local Market Update for May 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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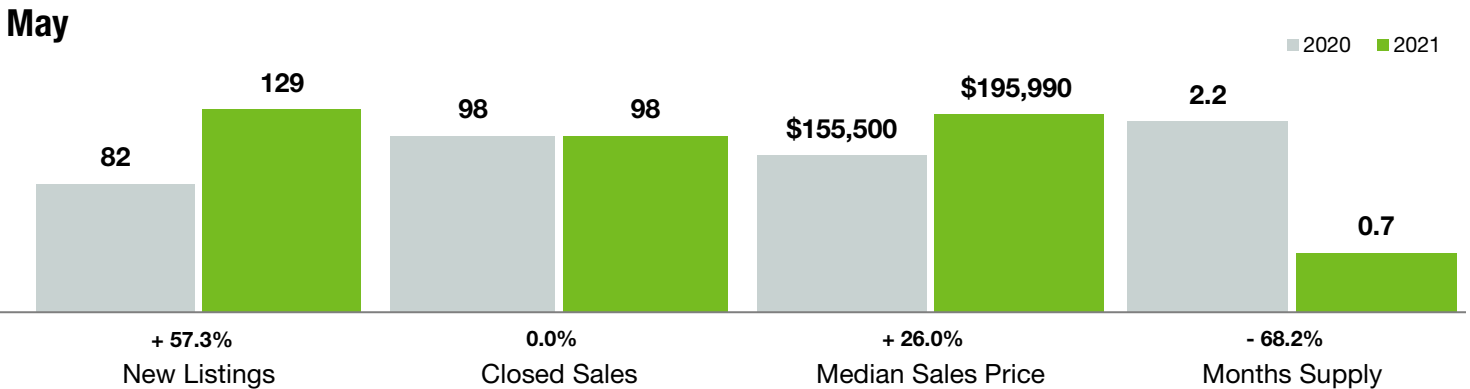


Salisbury

North Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	82	129	+ 57.3%	469	566	+ 20.7%
Pending Sales	101	150	+ 48.5%	424	561	+ 32.3%
Closed Sales	98	98	0.0%	346	463	+ 33.8%
Median Sales Price*	\$155,500	\$195,990	+ 26.0%	\$187,250	\$205,490	+ 9.7%
Average Sales Price*	\$172,113	\$226,901	+ 31.8%	\$194,603	\$230,551	+ 18.5%
Percent of Original List Price Received*	96.2%	99.8%	+ 3.7%	95.0%	98.5%	+ 3.7%
List to Close	93	81	- 12.9%	101	82	- 18.8%
Days on Market Until Sale	36	24	- 33.3%	52	24	- 53.8%
Cumulative Days on Market Until Sale	45	24	- 46.7%	60	24	- 60.0%
Average List Price	\$226,864	\$257,511	+ 13.5%	\$210,299	\$249,545	+ 18.7%
Inventory of Homes for Sale	170	70	- 58.8%	--	--	--
Months Supply of Inventory	2.2	0.7	- 68.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

