

Local Market Update for May 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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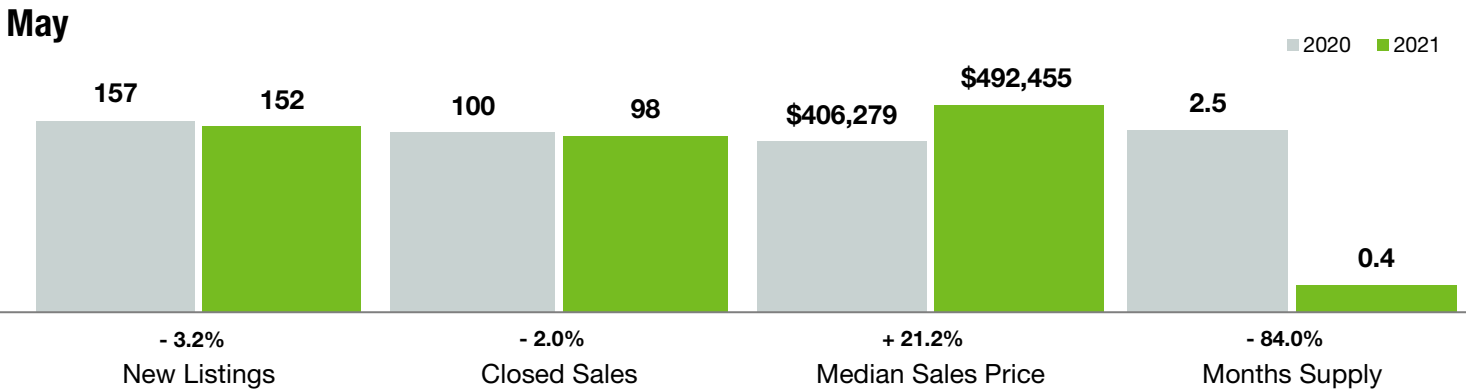


Waxhaw

North Carolina

Key Metrics	May			Year to Date		
	2020	2021	Percent Change	Thru 5-2020	Thru 5-2021	Percent Change
New Listings	157	152	- 3.2%	698	638	- 8.6%
Pending Sales	134	153	+ 14.2%	555	639	+ 15.1%
Closed Sales	100	98	- 2.0%	439	511	+ 16.4%
Median Sales Price*	\$406,279	\$492,455	+ 21.2%	\$389,803	\$440,000	+ 12.9%
Average Sales Price*	\$486,215	\$573,053	+ 17.9%	\$456,372	\$529,763	+ 16.1%
Percent of Original List Price Received*	97.7%	103.6%	+ 6.0%	97.1%	101.6%	+ 4.6%
List to Close	81	61	- 24.7%	100	83	- 17.0%
Days on Market Until Sale	36	5	- 86.1%	51	22	- 56.9%
Cumulative Days on Market Until Sale	42	10	- 76.2%	62	26	- 58.1%
Average List Price	\$513,313	\$605,835	+ 18.0%	\$533,728	\$571,894	+ 7.2%
Inventory of Homes for Sale	266	51	- 80.8%	--	--	--
Months Supply of Inventory	2.5	0.4	- 84.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

