

Local Market Update for September 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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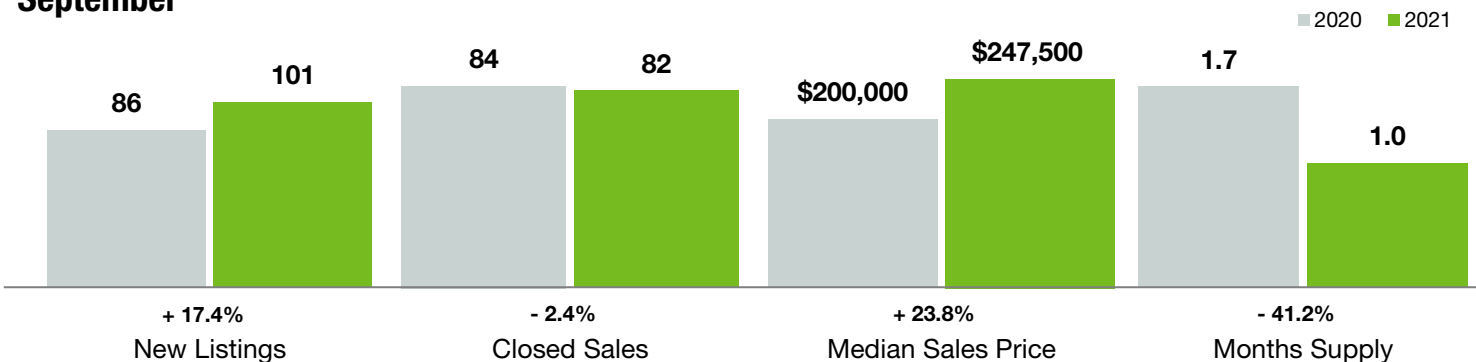
Stanly County

North Carolina

| Key Metrics | September | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 9-2020 | Thru 9-2021 | Percent Change |
| New Listings | 86 | 101 | + 17.4% | 658 | 813 | + 23.6% |
| Pending Sales | 74 | 107 | + 44.6% | 625 | 746 | + 19.4% |
| Closed Sales | 84 | 82 | - 2.4% | 583 | 700 | + 20.1% |
| Median Sales Price* | \$200,000 | \$247,500 | + 23.8% | \$183,000 | \$215,000 | + 17.5% |
| Average Sales Price* | \$212,774 | \$290,398 | + 36.5% | \$206,775 | \$250,217 | + 21.0% |
| Percent of Original List Price Received* | 97.1% | 98.4% | + 1.3% | 95.8% | 98.7% | + 3.0% |
| List to Close | 82 | 57 | - 30.5% | 105 | 70 | - 33.3% |
| Days on Market Until Sale | 31 | 13 | - 58.1% | 50 | 25 | - 50.0% |
| Cumulative Days on Market Until Sale | 34 | 18 | - 47.1% | 61 | 24 | - 60.7% |
| Average List Price | \$232,078 | \$292,821 | + 26.2% | \$228,249 | \$269,460 | + 18.1% |
| Inventory of Homes for Sale | 112 | 81 | - 27.7% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.0 | - 41.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation

