

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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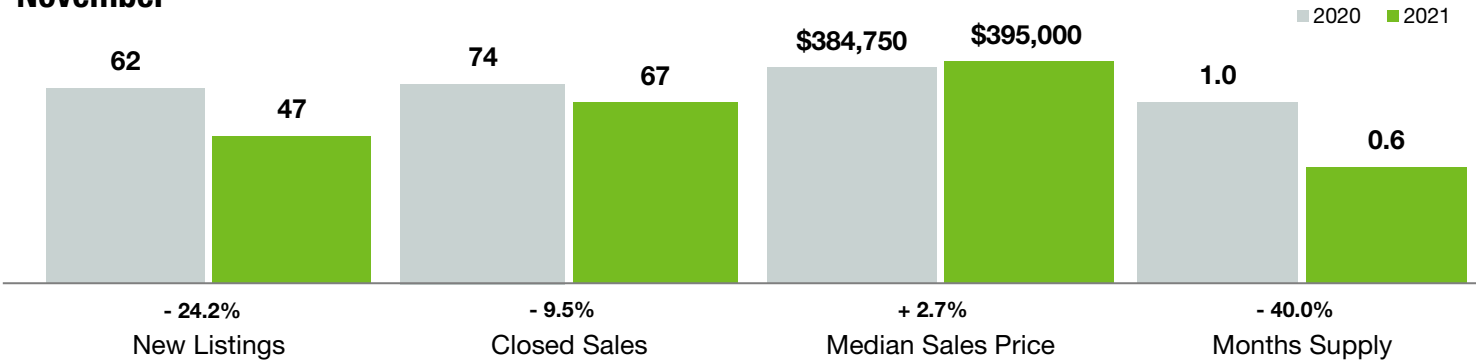
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North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	62	47	- 24.2%	883	850	- 3.7%
Pending Sales	73	58	- 20.5%	850	802	- 5.6%
Closed Sales	74	67	- 9.5%	817	800	- 2.1%
Median Sales Price*	\$384,750	\$395,000	+ 2.7%	\$330,500	\$395,000	+ 19.5%
Average Sales Price*	\$588,763	\$671,043	+ 14.0%	\$532,844	\$630,389	+ 18.3%
Percent of Original List Price Received*	100.0%	99.8%	- 0.2%	97.6%	100.3%	+ 2.8%
List to Close	92	56	- 39.1%	89	61	- 31.5%
Days on Market Until Sale	42	19	- 54.8%	42	19	- 54.8%
Cumulative Days on Market Until Sale	49	14	- 71.4%	51	22	- 56.9%
Average List Price	\$607,538	\$673,540	+ 10.9%	\$579,945	\$655,016	+ 12.9%
Inventory of Homes for Sale	75	46	- 38.7%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

