

Local Market Update for November 2021

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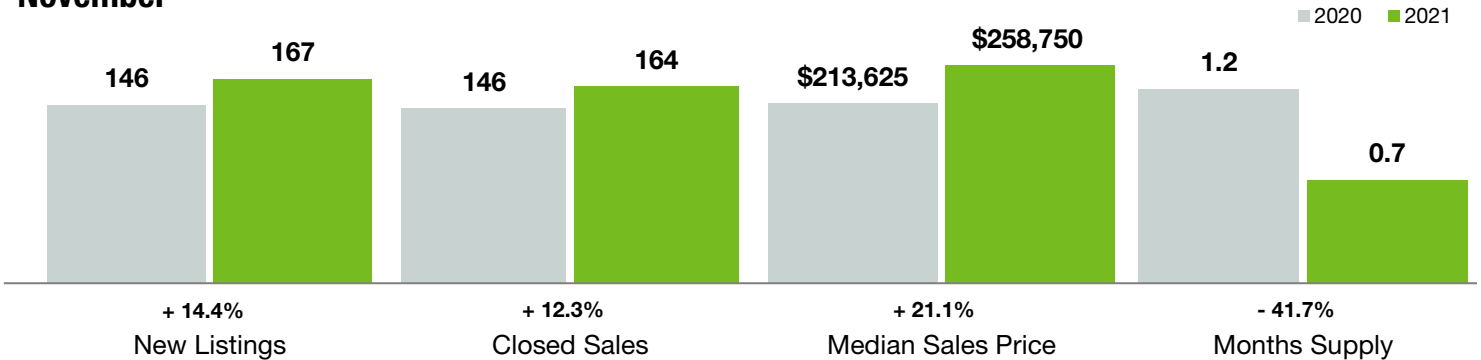
Gastonia

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	146	167	+ 14.4%	1,788	1,983	+ 10.9%
Pending Sales	154	175	+ 13.6%	1,617	1,828	+ 13.0%
Closed Sales	146	164	+ 12.3%	1,468	1,719	+ 17.1%
Median Sales Price*	\$213,625	\$258,750	+ 21.1%	\$199,900	\$241,000	+ 20.6%
Average Sales Price*	\$224,537	\$272,594	+ 21.4%	\$211,847	\$251,745	+ 18.8%
Percent of Original List Price Received*	98.7%	100.2%	+ 1.5%	97.3%	100.5%	+ 3.3%
List to Close	65	66	+ 1.5%	79	69	- 12.7%
Days on Market Until Sale	23	20	- 13.0%	31	18	- 41.9%
Cumulative Days on Market Until Sale	28	20	- 28.6%	36	18	- 50.0%
Average List Price	\$213,243	\$297,543	+ 39.5%	\$215,050	\$257,984	+ 20.0%
Inventory of Homes for Sale	176	108	- 38.6%	--	--	--
Months Supply of Inventory	1.2	0.7	- 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

