

Local Market Update for November 2021

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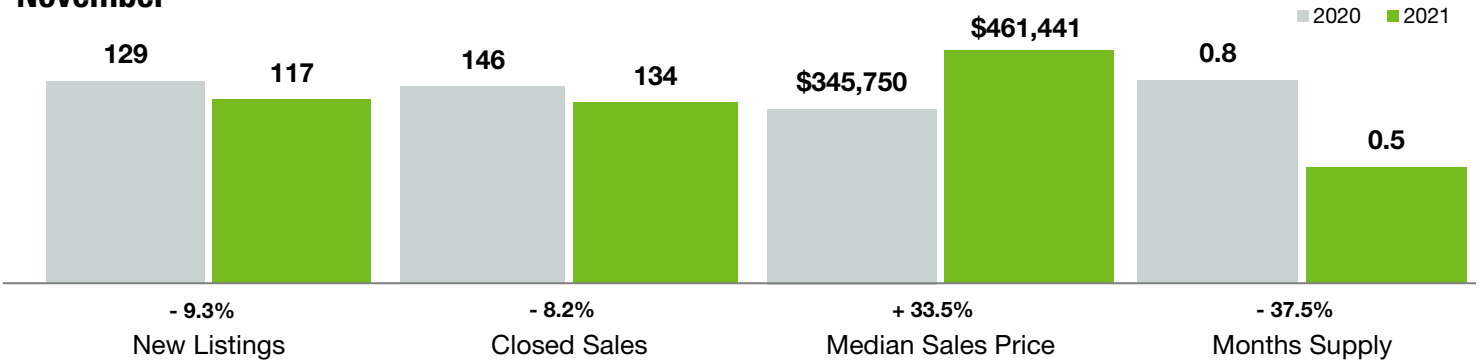
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	129	117	- 9.3%	1,928	1,768	- 8.3%
Pending Sales	144	139	- 3.5%	1,859	1,677	- 9.8%
Closed Sales	146	134	- 8.2%	1,677	1,615	- 3.7%
Median Sales Price*	\$345,750	\$461,441	+ 33.5%	\$345,000	\$403,000	+ 16.8%
Average Sales Price*	\$363,084	\$506,330	+ 39.5%	\$374,731	\$445,613	+ 18.9%
Percent of Original List Price Received*	99.4%	102.5%	+ 3.1%	98.2%	102.0%	+ 3.9%
List to Close	77	67	- 13.0%	87	76	- 12.6%
Days on Market Until Sale	24	12	- 50.0%	36	18	- 50.0%
Cumulative Days on Market Until Sale	26	8	- 69.2%	43	15	- 65.1%
Average List Price	\$418,148	\$533,852	+ 27.7%	\$397,181	\$468,168	+ 17.9%
Inventory of Homes for Sale	136	72	- 47.1%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

