

# Local Market Update for November 2021

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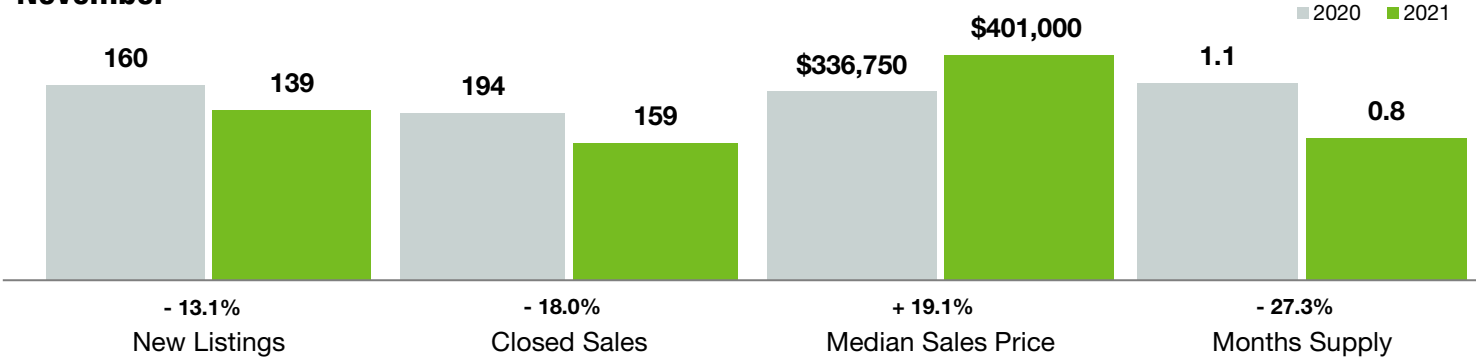
## Lancaster County

South Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	160	139	- 13.1%	2,365	2,125	- 10.1%
Pending Sales	194	156	- 19.6%	2,315	1,972	- 14.8%
Closed Sales	194	159	- 18.0%	2,106	2,043	- 3.0%
Median Sales Price*	\$336,750	\$401,000	+ 19.1%	\$325,000	\$365,000	+ 12.3%
Average Sales Price*	\$349,799	\$411,896	+ 17.8%	\$328,427	\$377,389	+ 14.9%
Percent of Original List Price Received*	99.2%	100.6%	+ 1.4%	98.0%	100.7%	+ 2.8%
List to Close	91	65	- 28.6%	102	81	- 20.6%
Days on Market Until Sale	33	16	- 51.5%	47	20	- 57.4%
Cumulative Days on Market Until Sale	38	15	- 60.5%	50	18	- 64.0%
Average List Price	\$384,756	\$370,584	- 3.7%	\$346,562	\$386,084	+ 11.4%
Inventory of Homes for Sale	221	139	- 37.1%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation

