

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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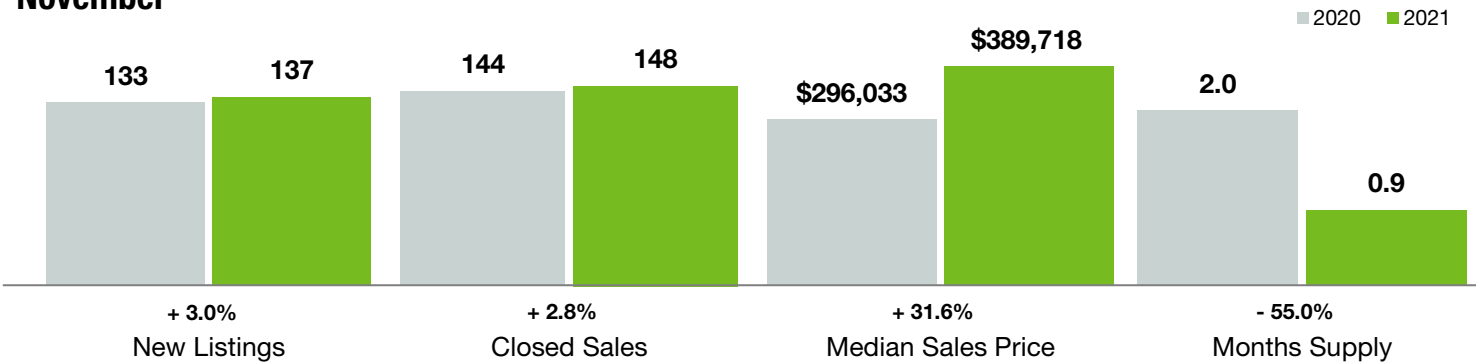
Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	133	137	+ 3.0%	1,823	1,886	+ 3.5%
Pending Sales	134	143	+ 6.7%	1,614	1,836	+ 13.8%
Closed Sales	144	148	+ 2.8%	1,452	1,719	+ 18.4%
Median Sales Price*	\$296,033	\$389,718	+ 31.6%	\$300,000	\$344,425	+ 14.8%
Average Sales Price*	\$325,896	\$411,803	+ 26.4%	\$344,823	\$387,846	+ 12.5%
Percent of Original List Price Received*	97.3%	98.4%	+ 1.1%	97.0%	100.1%	+ 3.2%
List to Close	109	117	+ 7.3%	109	92	- 15.6%
Days on Market Until Sale	50	42	- 16.0%	57	30	- 47.4%
Cumulative Days on Market Until Sale	49	26	- 46.9%	67	29	- 56.7%
Average List Price	\$375,953	\$424,354	+ 12.9%	\$361,034	\$410,106	+ 13.6%
Inventory of Homes for Sale	284	142	- 50.0%	--	--	--
Months Supply of Inventory	2.0	0.9	- 55.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

