

# Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



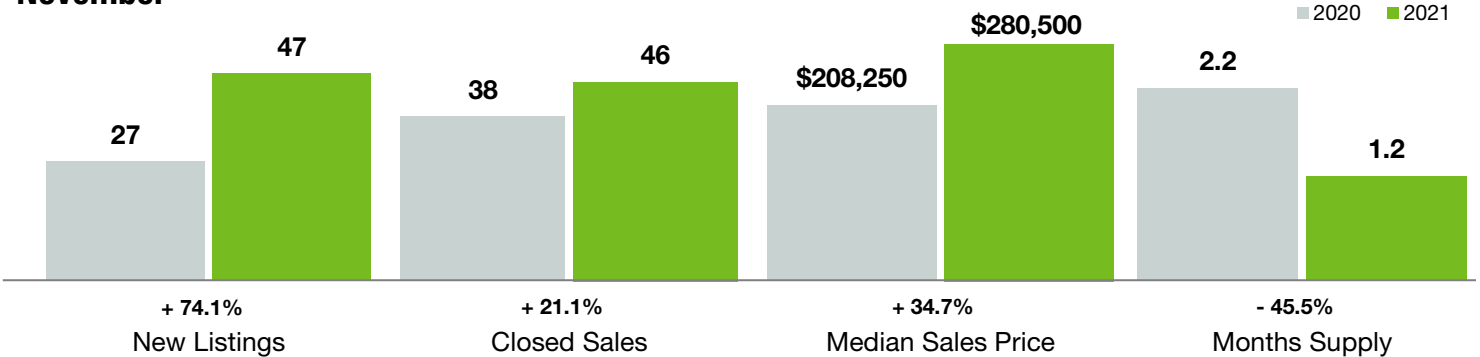
## Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	27	47	+ 74.1%	467	574	+ 22.9%
Pending Sales	33	52	+ 57.6%	416	533	+ 28.1%
Closed Sales	38	46	+ 21.1%	394	480	+ 21.8%
Median Sales Price*	\$208,250	\$280,500	+ 34.7%	\$200,000	\$241,700	+ 20.9%
Average Sales Price*	\$237,459	\$317,499	+ 33.7%	\$221,808	\$267,807	+ 20.7%
Percent of Original List Price Received*	96.1%	97.3%	+ 1.2%	96.3%	99.4%	+ 3.2%
List to Close	120	71	- 40.8%	95	70	- 26.3%
Days on Market Until Sale	52	24	- 53.8%	44	21	- 52.3%
Cumulative Days on Market Until Sale	25	25	0.0%	48	22	- 54.2%
Average List Price	\$245,469	\$295,449	+ 20.4%	\$249,973	\$286,389	+ 14.6%
Inventory of Homes for Sale	81	56	- 30.9%	--	--	--
Months Supply of Inventory	2.2	1.2	- 45.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation

