

# Local Market Update for November 2021

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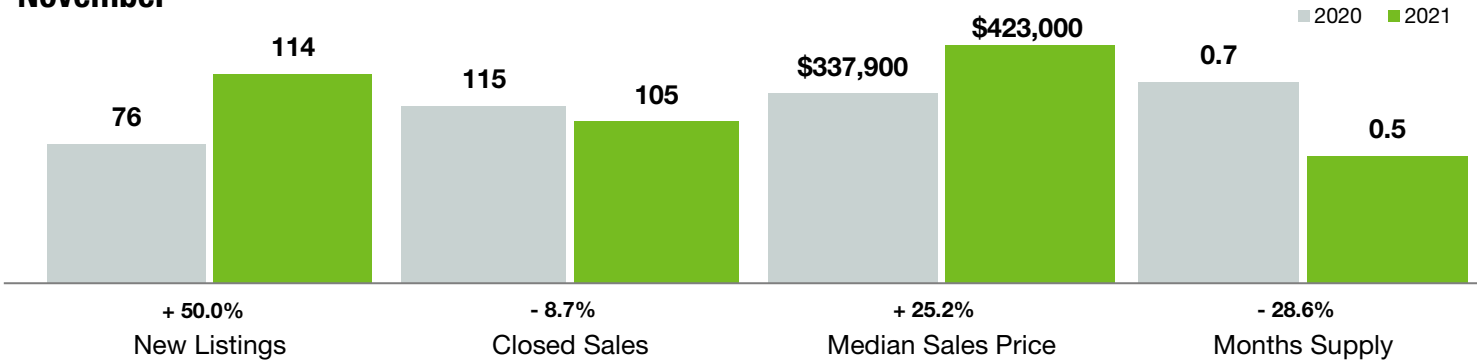
## Matthews

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	76	114	+ 50.0%	1,329	1,367	+ 2.9%
Pending Sales	107	132	+ 23.4%	1,269	1,289	+ 1.6%
Closed Sales	115	105	- 8.7%	1,200	1,224	+ 2.0%
Median Sales Price*	\$337,900	\$423,000	+ 25.2%	\$330,000	\$385,000	+ 16.7%
Average Sales Price*	\$386,610	\$525,317	+ 35.9%	\$371,195	\$450,558	+ 21.4%
Percent of Original List Price Received*	99.8%	101.6%	+ 1.8%	98.6%	102.8%	+ 4.3%
List to Close	63	52	- 17.5%	76	60	- 21.1%
Days on Market Until Sale	13	12	- 7.7%	26	13	- 50.0%
Cumulative Days on Market Until Sale	11	12	+ 9.1%	29	13	- 55.2%
Average List Price	\$389,693	\$410,688	+ 5.4%	\$386,169	\$441,582	+ 14.3%
Inventory of Homes for Sale	83	53	- 36.1%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation

