

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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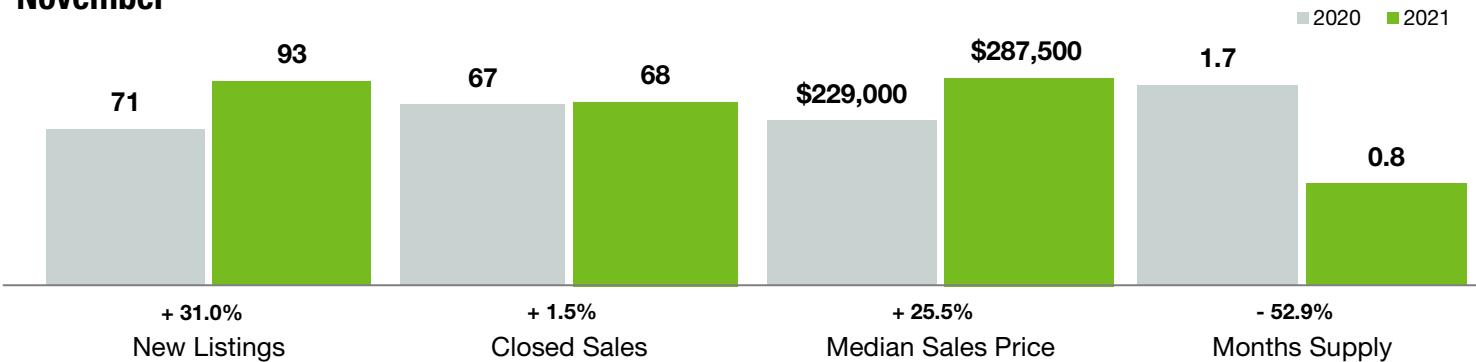
Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	71	93	+ 31.0%	806	1,022	+ 26.8%
Pending Sales	65	93	+ 43.1%	764	938	+ 22.8%
Closed Sales	67	68	+ 1.5%	735	872	+ 18.6%
Median Sales Price*	\$229,000	\$287,500	+ 25.5%	\$189,450	\$224,000	+ 18.2%
Average Sales Price*	\$255,529	\$291,195	+ 14.0%	\$214,740	\$255,777	+ 19.1%
Percent of Original List Price Received*	97.1%	98.9%	+ 1.9%	95.9%	98.7%	+ 2.9%
List to Close	80	60	- 25.0%	101	68	- 32.7%
Days on Market Until Sale	31	21	- 32.3%	48	24	- 50.0%
Cumulative Days on Market Until Sale	42	22	- 47.6%	57	23	- 59.6%
Average List Price	\$234,704	\$291,964	+ 24.4%	\$229,020	\$272,303	+ 18.9%
Inventory of Homes for Sale	112	70	- 37.5%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

