

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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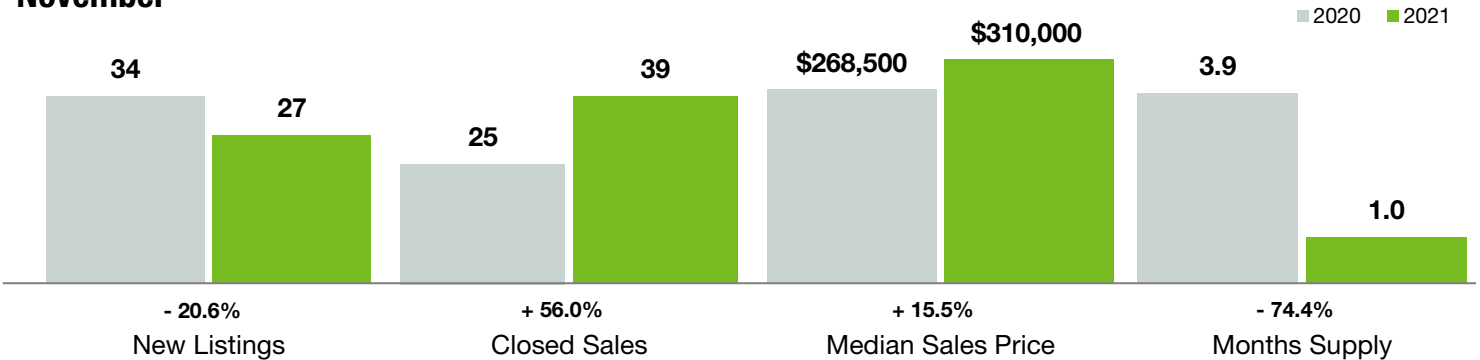
Uptown Charlotte

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	34	27	- 20.6%	459	467	+ 1.7%
Pending Sales	23	38	+ 65.2%	311	452	+ 45.3%
Closed Sales	25	39	+ 56.0%	305	433	+ 42.0%
Median Sales Price*	\$268,500	\$310,000	+ 15.5%	\$281,000	\$339,900	+ 21.0%
Average Sales Price*	\$310,952	\$372,373	+ 19.8%	\$322,086	\$390,959	+ 21.4%
Percent of Original List Price Received*	96.8%	96.7%	- 0.1%	96.7%	97.2%	+ 0.5%
List to Close	86	78	- 9.3%	84	84	0.0%
Days on Market Until Sale	44	41	- 6.8%	41	43	+ 4.9%
Cumulative Days on Market Until Sale	50	50	0.0%	49	51	+ 4.1%
Average List Price	\$410,952	\$465,144	+ 13.2%	\$392,338	\$425,969	+ 8.6%
Inventory of Homes for Sale	109	38	- 65.1%	--	--	--
Months Supply of Inventory	3.9	1.0	- 74.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

