

Local Market Update for November 2021

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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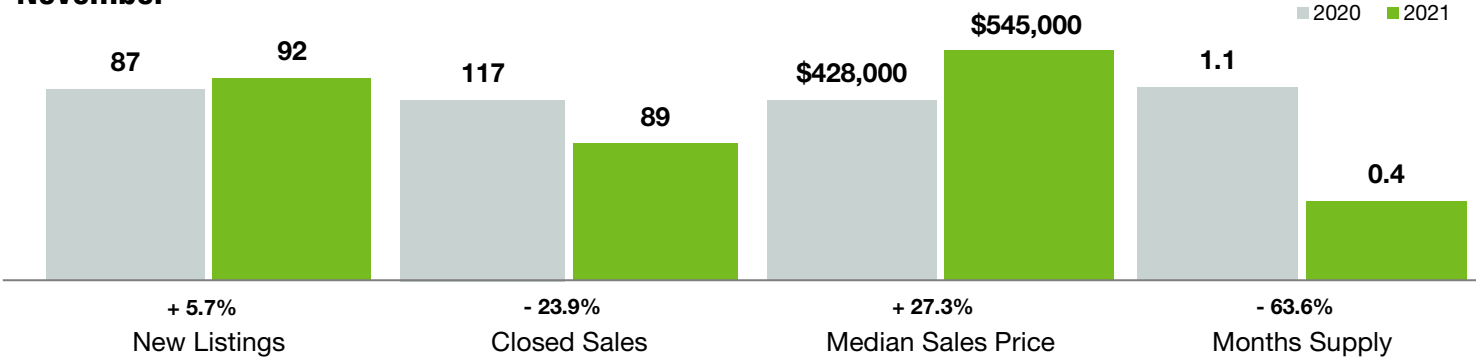
Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	Thru 11-2020	Thru 11-2021	Percent Change
New Listings	87	92	+ 5.7%	1,570	1,342	- 14.5%
Pending Sales	102	88	- 13.7%	1,450	1,268	- 12.6%
Closed Sales	117	89	- 23.9%	1,348	1,262	- 6.4%
Median Sales Price*	\$428,000	\$545,000	+ 27.3%	\$420,000	\$490,000	+ 16.7%
Average Sales Price*	\$548,857	\$579,497	+ 5.6%	\$494,715	\$583,312	+ 17.9%
Percent of Original List Price Received*	99.0%	100.6%	+ 1.6%	98.0%	102.2%	+ 4.3%
List to Close	81	68	- 16.0%	93	75	- 19.4%
Days on Market Until Sale	29	24	- 17.2%	41	18	- 56.1%
Cumulative Days on Market Until Sale	29	15	- 48.3%	48	19	- 60.4%
Average List Price	\$528,991	\$646,904	+ 22.3%	\$517,806	\$605,356	+ 16.9%
Inventory of Homes for Sale	135	50	- 63.0%	--	--	--
Months Supply of Inventory	1.1	0.4	- 63.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation

