

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



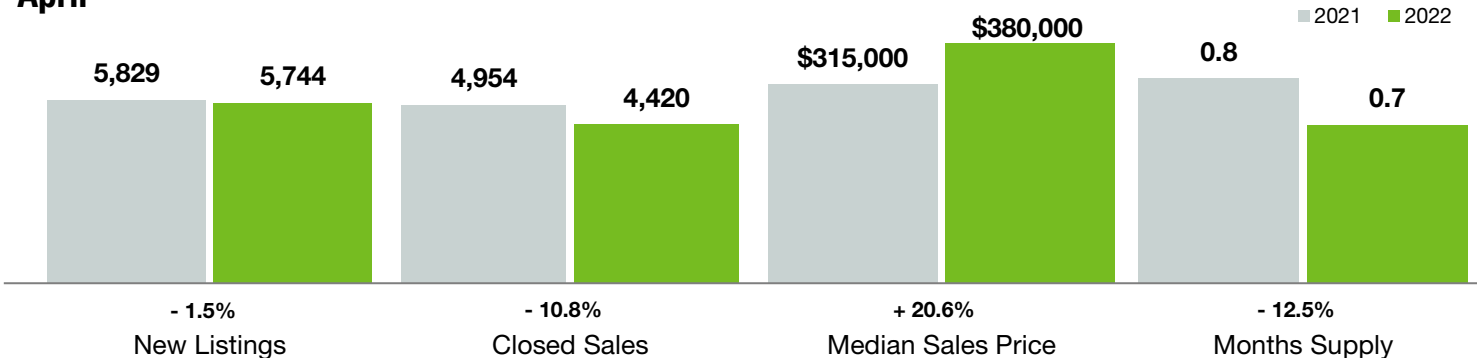
Charlotte Region

Includes Alexander, Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lincoln, Mecklenburg, Rowan, Stanly and Union Counties in North Carolina and Chester, Chesterfield, Lancaster and York Counties in South Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	5,829	5,744	- 1.5%	20,661	19,143	- 7.3%
Pending Sales	5,202	4,993	- 4.0%	19,879	18,155	- 8.7%
Closed Sales	4,954	4,420	- 10.8%	17,221	16,530	- 4.0%
Median Sales Price*	\$315,000	\$380,000	+ 20.6%	\$301,390	\$365,000	+ 21.1%
Average Sales Price*	\$378,752	\$449,581	+ 18.7%	\$360,594	\$421,353	+ 16.8%
Percent of Original List Price Received*	101.0%	102.8%	+ 1.8%	99.9%	101.5%	+ 1.6%
List to Close	75	68	- 9.3%	81	77	- 4.9%
Days on Market Until Sale	21	16	- 23.8%	26	21	- 19.2%
Cumulative Days on Market Until Sale	22	16	- 27.3%	27	21	- 22.2%
Average List Price	\$414,602	\$488,069	+ 17.7%	\$391,561	\$454,391	+ 16.0%
Inventory of Homes for Sale	4,251	3,168	- 25.5%	--	--	--
Months Supply of Inventory	0.8	0.7	- 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

