

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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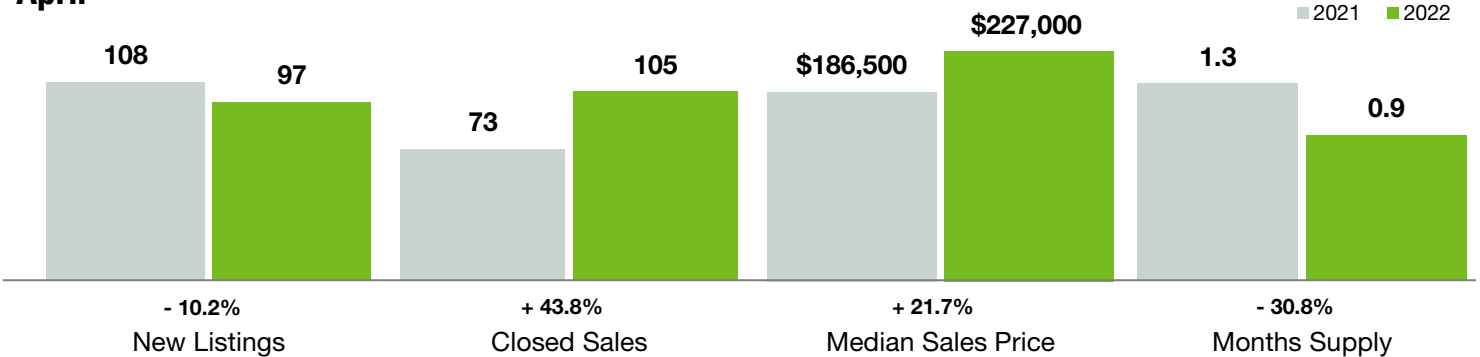
Cleveland County

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	108	97	- 10.2%	440	380	- 13.6%
Pending Sales	89	93	+ 4.5%	400	392	- 2.0%
Closed Sales	73	105	+ 43.8%	338	385	+ 13.9%
Median Sales Price*	\$186,500	\$227,000	+ 21.7%	\$183,900	\$225,500	+ 22.6%
Average Sales Price*	\$210,442	\$261,813	+ 24.4%	\$205,003	\$258,699	+ 26.2%
Percent of Original List Price Received*	94.8%	97.7%	+ 3.1%	96.0%	97.2%	+ 1.3%
List to Close	72	81	+ 12.5%	77	81	+ 5.2%
Days on Market Until Sale	27	31	+ 14.8%	27	32	+ 18.5%
Cumulative Days on Market Until Sale	27	33	+ 22.2%	29	33	+ 13.8%
Average List Price	\$261,383	\$264,476	+ 1.2%	\$230,414	\$269,041	+ 16.8%
Inventory of Homes for Sale	114	91	- 20.2%	--	--	--
Months Supply of Inventory	1.3	0.9	- 30.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

