

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®



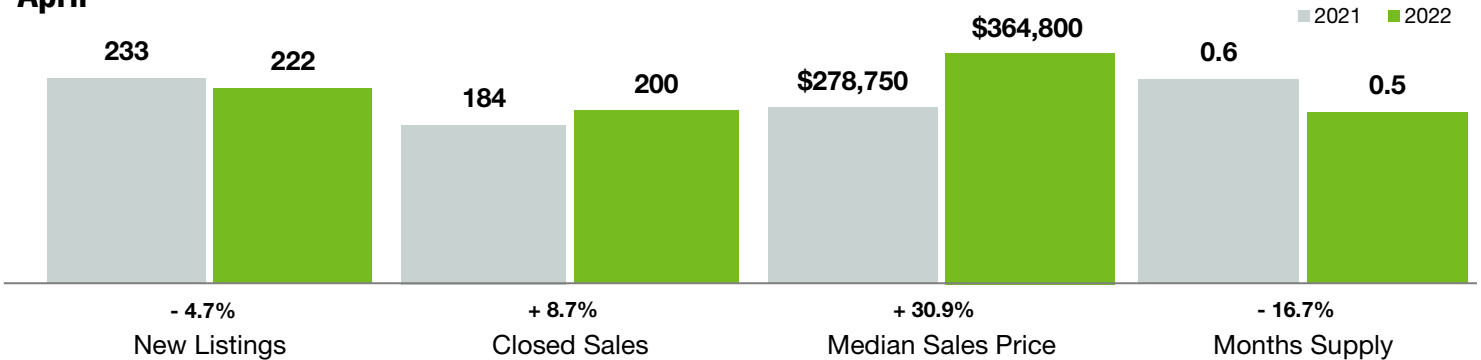
Concord

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	233	222	- 4.7%	787	765	- 2.8%
Pending Sales	202	197	- 2.5%	758	741	- 2.2%
Closed Sales	184	200	+ 8.7%	717	728	+ 1.5%
Median Sales Price*	\$278,750	\$364,800	+ 30.9%	\$285,000	\$355,000	+ 24.6%
Average Sales Price*	\$332,417	\$396,475	+ 19.3%	\$310,390	\$381,948	+ 23.1%
Percent of Original List Price Received*	101.4%	102.3%	+ 0.9%	100.3%	102.4%	+ 2.1%
List to Close	59	64	+ 8.5%	71	70	- 1.4%
Days on Market Until Sale	15	12	- 20.0%	20	16	- 20.0%
Cumulative Days on Market Until Sale	14	12	- 14.3%	20	15	- 25.0%
Average List Price	\$345,227	\$400,688	+ 16.1%	\$324,834	\$386,814	+ 19.1%
Inventory of Homes for Sale	117	101	- 13.7%	--	--	--
Months Supply of Inventory	0.6	0.5	- 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

