

# Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



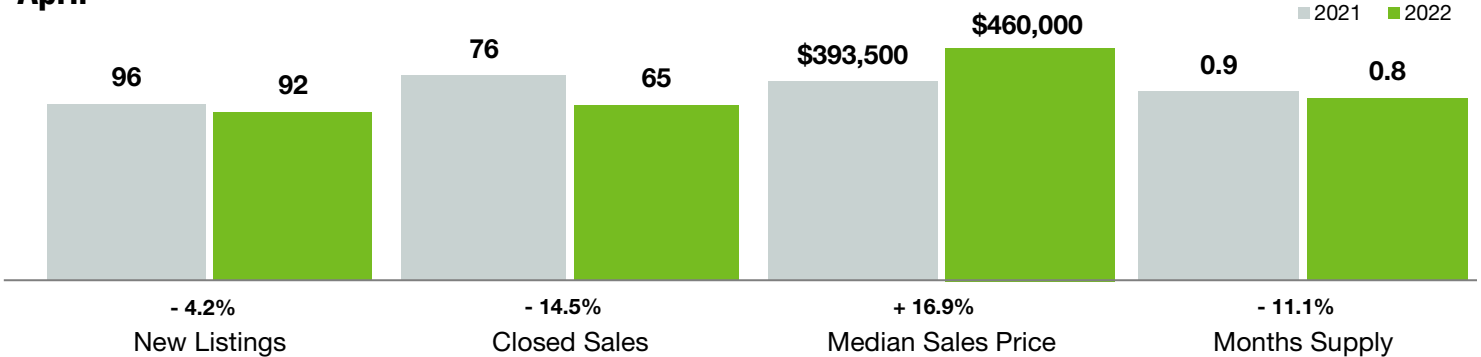
## Cornelius

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	96	92	- 4.2%	319	273	- 14.4%
Pending Sales	91	77	- 15.4%	301	241	- 19.9%
Closed Sales	76	65	- 14.5%	277	195	- 29.6%
Median Sales Price*	\$393,500	\$460,000	+ 16.9%	\$365,000	\$435,000	+ 19.2%
Average Sales Price*	\$533,155	\$672,139	+ 26.1%	\$580,012	\$642,593	+ 10.8%
Percent of Original List Price Received*	102.0%	104.2%	+ 2.2%	100.1%	102.4%	+ 2.3%
List to Close	60	47	- 21.7%	76	53	- 30.3%
Days on Market Until Sale	11	10	- 9.1%	28	13	- 53.6%
Cumulative Days on Market Until Sale	11	12	+ 9.1%	33	14	- 57.6%
Average List Price	\$695,480	\$683,510	- 1.7%	\$675,527	\$741,310	+ 9.7%
Inventory of Homes for Sale	72	54	- 25.0%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Median Sales Price

Rolling 12-Month Calculation

