

Local Market Update for April 2022

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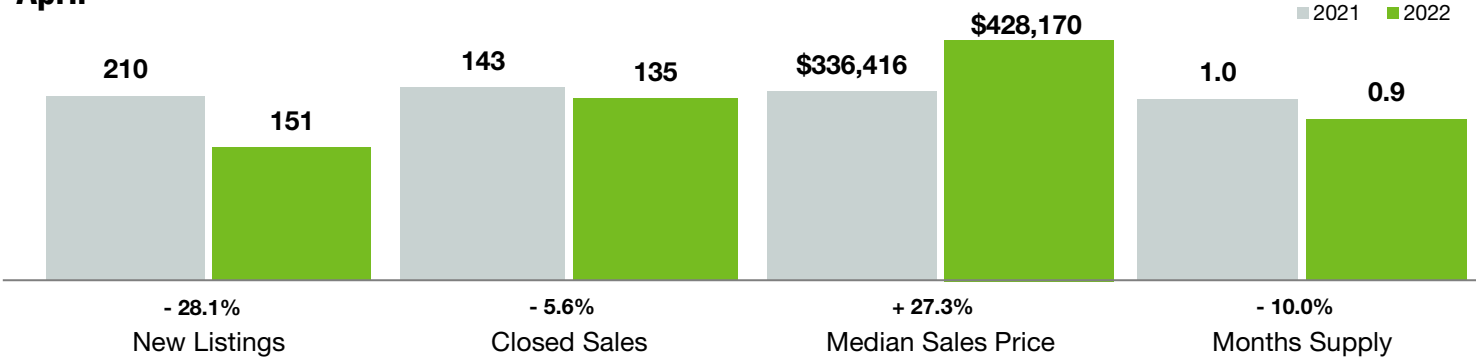
Lincoln County

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	210	151	- 28.1%	654	583	- 10.9%
Pending Sales	200	124	- 38.0%	693	562	- 18.9%
Closed Sales	143	135	- 5.6%	537	487	- 9.3%
Median Sales Price*	\$336,416	\$428,170	+ 27.3%	\$325,000	\$410,000	+ 26.2%
Average Sales Price*	\$375,534	\$481,134	+ 28.1%	\$364,766	\$446,028	+ 22.3%
Percent of Original List Price Received*	100.0%	100.8%	+ 0.8%	99.5%	100.1%	+ 0.6%
List to Close	98	71	- 27.6%	97	94	- 3.1%
Days on Market Until Sale	42	21	- 50.0%	41	26	- 36.6%
Cumulative Days on Market Until Sale	41	23	- 43.9%	43	24	- 44.2%
Average List Price	\$421,133	\$556,138	+ 32.1%	\$399,777	\$482,989	+ 20.8%
Inventory of Homes for Sale	163	133	- 18.4%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

