

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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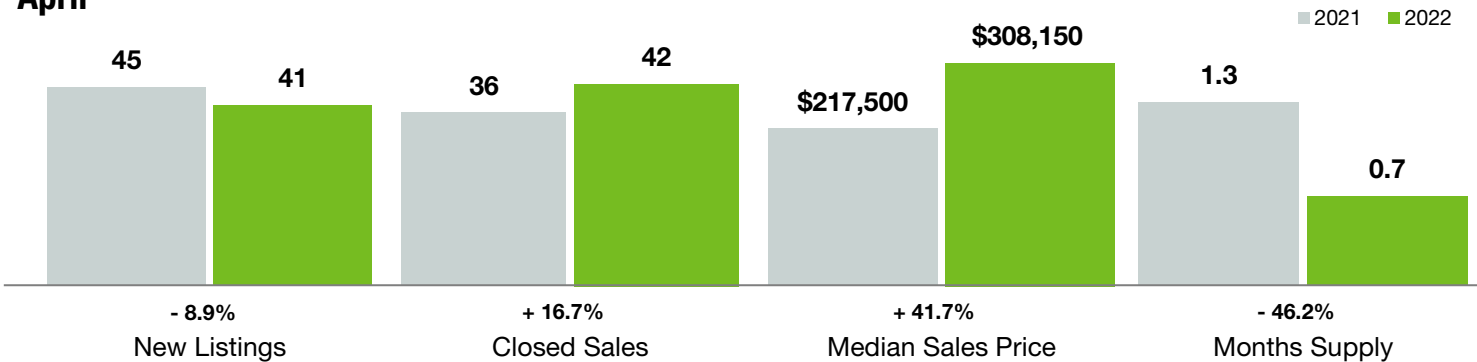
Lincolnton

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	45	41	- 8.9%	164	184	+ 12.2%
Pending Sales	40	39	- 2.5%	169	197	+ 16.6%
Closed Sales	36	42	+ 16.7%	139	156	+ 12.2%
Median Sales Price*	\$217,500	\$308,150	+ 41.7%	\$215,000	\$274,250	+ 27.6%
Average Sales Price*	\$256,457	\$337,569	+ 31.6%	\$232,883	\$298,730	+ 28.3%
Percent of Original List Price Received*	97.9%	99.1%	+ 1.2%	98.2%	98.6%	+ 0.4%
List to Close	71	73	+ 2.8%	72	81	+ 12.5%
Days on Market Until Sale	31	29	- 6.5%	26	30	+ 15.4%
Cumulative Days on Market Until Sale	36	33	- 8.3%	30	33	+ 10.0%
Average List Price	\$280,770	\$342,903	+ 22.1%	\$251,193	\$333,290	+ 32.7%
Inventory of Homes for Sale	53	32	- 39.6%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

