

Local Market Update for April 2022

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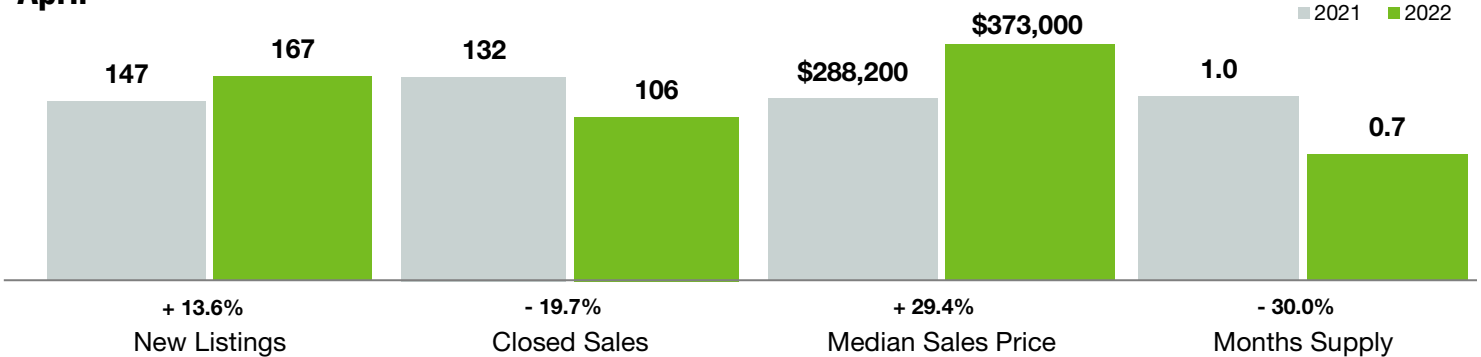
Monroe

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	147	167	+ 13.6%	603	587	- 2.7%
Pending Sales	127	138	+ 8.7%	551	524	- 4.9%
Closed Sales	132	106	- 19.7%	389	458	+ 17.7%
Median Sales Price*	\$288,200	\$373,000	+ 29.4%	\$275,822	\$374,615	+ 35.8%
Average Sales Price*	\$298,449	\$401,648	+ 34.6%	\$287,720	\$380,488	+ 32.2%
Percent of Original List Price Received*	100.9%	101.5%	+ 0.6%	100.4%	101.6%	+ 1.2%
List to Close	80	69	- 13.8%	75	76	+ 1.3%
Days on Market Until Sale	15	16	+ 6.7%	19	18	- 5.3%
Cumulative Days on Market Until Sale	19	20	+ 5.3%	22	21	- 4.5%
Average List Price	\$346,985	\$400,980	+ 15.6%	\$318,843	\$395,318	+ 24.0%
Inventory of Homes for Sale	124	95	- 23.4%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

