

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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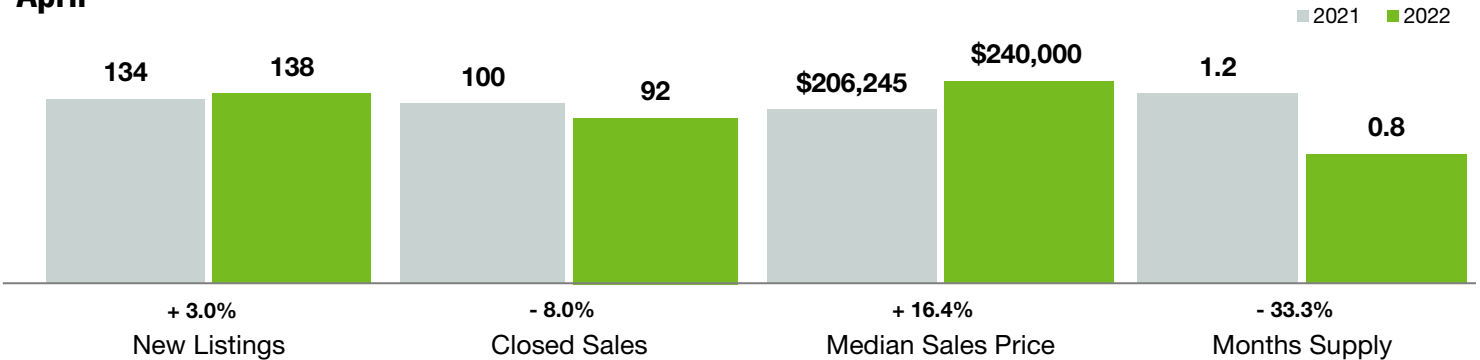
Salisbury

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	134	138	+ 3.0%	438	428	- 2.3%
Pending Sales	101	110	+ 8.9%	407	374	- 8.1%
Closed Sales	100	92	- 8.0%	365	371	+ 1.6%
Median Sales Price*	\$206,245	\$240,000	+ 16.4%	\$208,490	\$235,000	+ 12.7%
Average Sales Price*	\$242,602	\$290,896	+ 19.9%	\$231,472	\$272,477	+ 17.7%
Percent of Original List Price Received*	98.8%	101.5%	+ 2.7%	98.1%	100.0%	+ 1.9%
List to Close	72	78	+ 8.3%	82	80	- 2.4%
Days on Market Until Sale	23	13	- 43.5%	24	20	- 16.7%
Cumulative Days on Market Until Sale	21	13	- 38.1%	24	24	0.0%
Average List Price	\$257,212	\$290,451	+ 12.9%	\$246,818	\$276,007	+ 11.8%
Inventory of Homes for Sale	121	88	- 27.3%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

