

Local Market Update for April 2022

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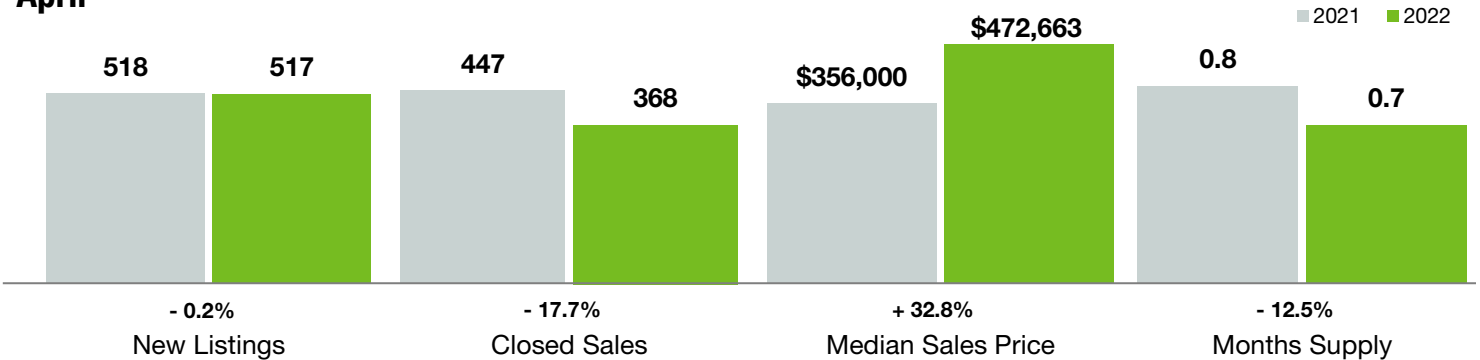
Union County

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	518	517	- 0.2%	1,851	1,728	- 6.6%
Pending Sales	452	438	- 3.1%	1,740	1,555	- 10.6%
Closed Sales	447	368	- 17.7%	1,385	1,330	- 4.0%
Median Sales Price*	\$356,000	\$472,663	+ 32.8%	\$352,000	\$435,000	+ 23.6%
Average Sales Price*	\$429,951	\$564,487	+ 31.3%	\$415,755	\$517,167	+ 24.4%
Percent of Original List Price Received*	101.9%	103.8%	+ 1.9%	100.8%	102.4%	+ 1.6%
List to Close	71	68	- 4.2%	78	79	+ 1.3%
Days on Market Until Sale	13	13	0.0%	22	18	- 18.2%
Cumulative Days on Market Until Sale	15	16	+ 6.7%	25	21	- 16.0%
Average List Price	\$486,335	\$583,644	+ 20.0%	\$447,101	\$559,074	+ 25.0%
Inventory of Homes for Sale	354	273	- 22.9%	--	--	--
Months Supply of Inventory	0.8	0.7	- 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

