

Local Market Update for April 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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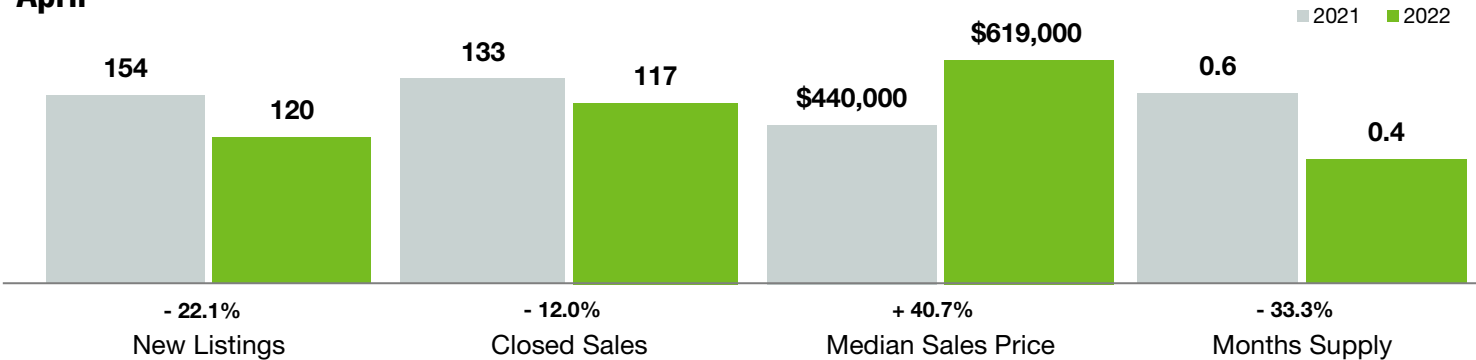
Waxhaw

North Carolina

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	154	120	- 22.1%	504	386	- 23.4%
Pending Sales	128	107	- 16.4%	500	369	- 26.2%
Closed Sales	133	117	- 12.0%	423	337	- 20.3%
Median Sales Price*	\$440,000	\$619,000	+ 40.7%	\$413,853	\$574,661	+ 38.9%
Average Sales Price*	\$554,482	\$716,802	+ 29.3%	\$516,802	\$674,995	+ 30.6%
Percent of Original List Price Received*	102.7%	104.8%	+ 2.0%	101.1%	103.6%	+ 2.5%
List to Close	77	69	- 10.4%	89	71	- 20.2%
Days on Market Until Sale	11	15	+ 36.4%	26	16	- 38.5%
Cumulative Days on Market Until Sale	15	12	- 20.0%	30	14	- 53.3%
Average List Price	\$607,299	\$784,697	+ 29.2%	\$561,626	\$743,107	+ 32.3%
Inventory of Homes for Sale	83	40	- 51.8%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation

