

Local Market Update for May 2022

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

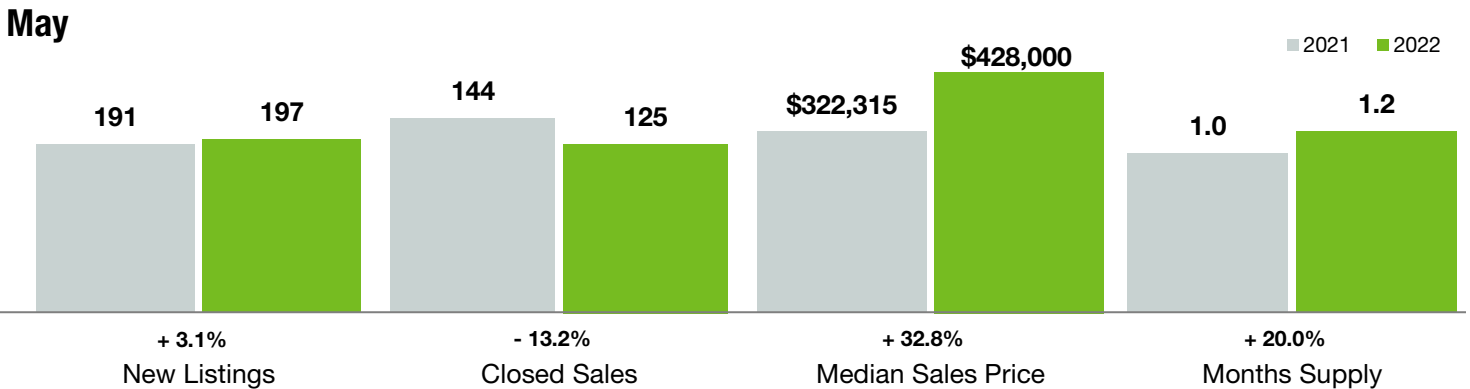


Lincoln County

North Carolina

Key Metrics	May			Year to Date		
	2021	2022	Percent Change	Thru 5-2021	Thru 5-2022	Percent Change
New Listings	191	197	+ 3.1%	845	786	- 7.0%
Pending Sales	172	144	- 16.3%	865	703	- 18.7%
Closed Sales	144	125	- 13.2%	681	625	- 8.2%
Median Sales Price*	\$322,315	\$428,000	+ 32.8%	\$325,000	\$413,840	+ 27.3%
Average Sales Price*	\$373,350	\$468,912	+ 25.6%	\$366,581	\$450,097	+ 22.8%
Percent of Original List Price Received*	101.4%	101.7%	+ 0.3%	99.9%	100.5%	+ 0.6%
List to Close	82	87	+ 6.1%	94	93	- 1.1%
Days on Market Until Sale	25	25	0.0%	38	26	- 31.6%
Cumulative Days on Market Until Sale	34	22	- 35.3%	41	24	- 41.5%
Average List Price	\$414,043	\$448,138	+ 8.2%	\$403,107	\$473,235	+ 17.4%
Inventory of Homes for Sale	169	172	+ 1.8%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation

