

Local Market Update for May 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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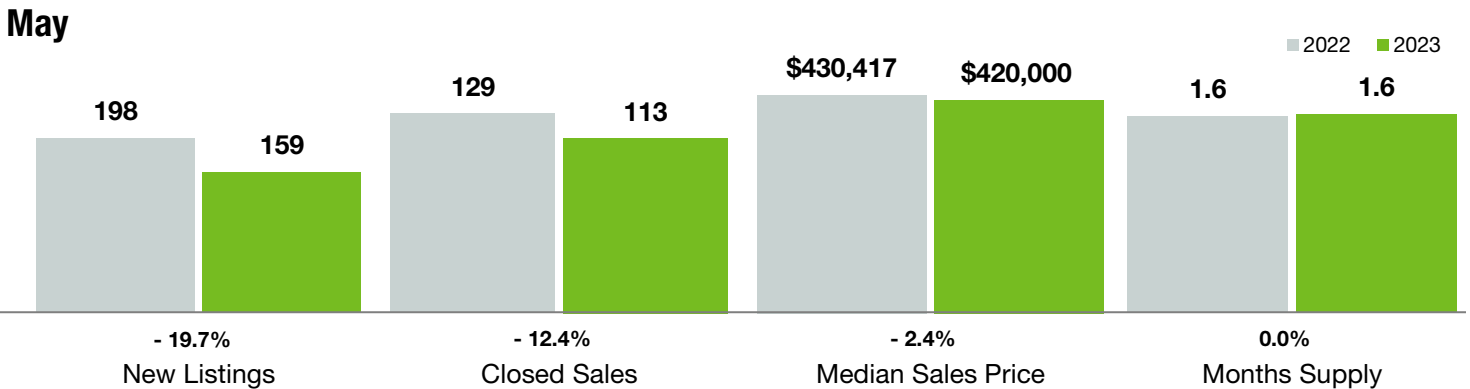


Lincoln County

North Carolina

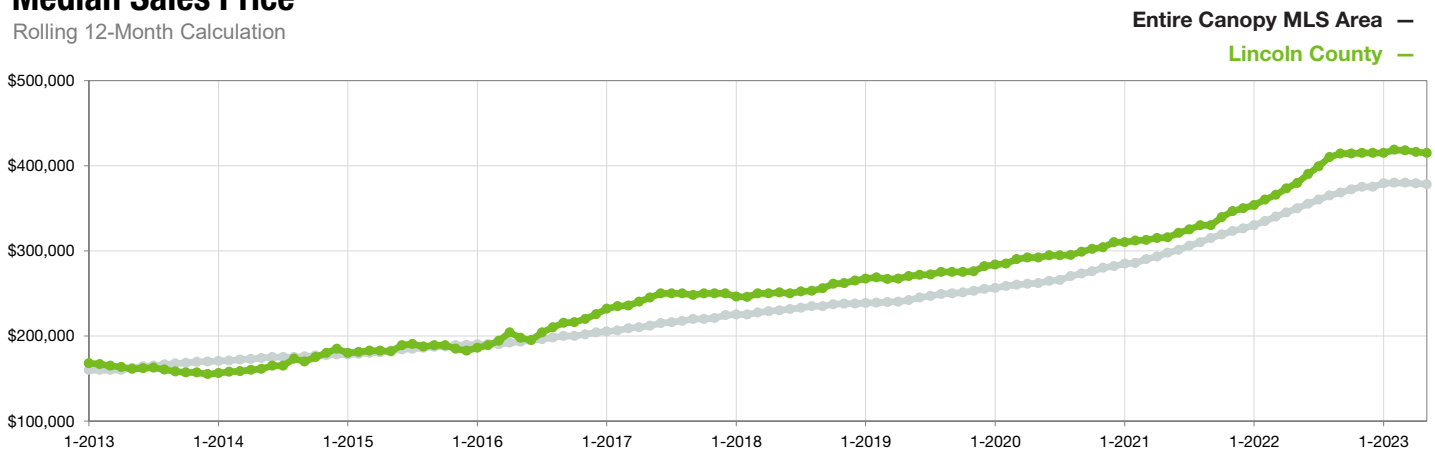
Key Metrics	May			Year to Date		
	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	198	159	- 19.7%	785	628	- 20.0%
Pending Sales	129	144	+ 11.6%	657	621	- 5.5%
Closed Sales	129	113	- 12.4%	628	505	- 19.6%
Median Sales Price*	\$430,417	\$420,000	- 2.4%	\$415,000	\$410,000	- 1.2%
Average Sales Price*	\$470,002	\$490,224	+ 4.3%	\$451,454	\$471,950	+ 4.5%
Percent of Original List Price Received*	101.9%	96.3%	- 5.5%	100.5%	96.0%	- 4.5%
List to Close	92	97	+ 5.4%	95	110	+ 15.8%
Days on Market Until Sale	26	41	+ 57.7%	26	54	+ 107.7%
Cumulative Days on Market Until Sale	29	48	+ 65.5%	25	56	+ 124.0%
Average List Price	\$446,004	\$619,827	+ 39.0%	\$472,967	\$529,635	+ 12.0%
Inventory of Homes for Sale	230	189	- 17.8%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of June 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.