Local Market Update for May 2023



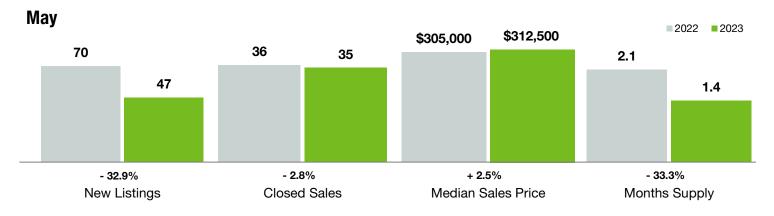
A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Lincolnton

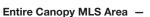
North Carolina

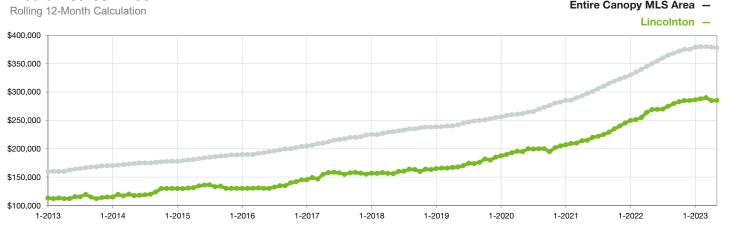
Key Metrics	Мау			Year to Date		
	2022	2023	Percent Change	Thru 5-2022	Thru 5-2023	Percent Change
New Listings	70	47	- 32.9%	253	169	- 33.2%
Pending Sales	34	49	+ 44.1%	202	192	- 5.0%
Closed Sales	36	35	- 2.8%	194	157	- 19.1%
Median Sales Price*	\$305,000	\$312,500	+ 2.5%	\$280,000	\$265,000	- 5.4%
Average Sales Price*	\$305,958	\$340,421	+ 11.3%	\$301,977	\$302,190	+ 0.1%
Percent of Original List Price Received*	100.5%	96.2%	- 4.3%	99.0%	94.7%	- 4.3%
List to Close	78	136	+ 74.4%	81	108	+ 33.3%
Days on Market Until Sale	31	47	+ 51.6%	30	48	+ 60.0%
Cumulative Days on Market Until Sale	62	47	- 24.2%	39	53	+ 35.9%
Average List Price	\$247,561	\$343,325	+ 38.7%	\$308,788	\$322,278	+ 4.4%
Inventory of Homes for Sale	95	53	- 44.2%			
Months Supply of Inventory	2.1	1.4	- 33.3%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price





Current as of June 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.