A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
FOR MORE INFORMATION, CONTACT A REALTOR®

## Lincolnton

North Carolina

|  | May |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2022 | 2023 | Percent Change | Thru 5-2022 | Thru 5-2023 | Percent Change |
| New Listings | 70 | 47 | - 32.9\% | 253 | 169 | - 33.2\% |
| Pending Sales | 34 | 49 | + 44.1\% | 202 | 192 | - 5.0\% |
| Closed Sales | 36 | 35 | - $2.8 \%$ | 194 | 157 | - 19.1\% |
| Median Sales Price* | \$305,000 | \$312,500 | + $2.5 \%$ | \$280,000 | \$265,000 | - 5.4\% |
| Average Sales Price* | \$305,958 | \$340,421 | + 11.3\% | \$301,977 | \$302,190 | + 0.1\% |
| Percent of Original List Price Received* | 100.5\% | 96.2\% | -4.3\% | 99.0\% | 94.7\% | -4.3\% |
| List to Close | 78 | 136 | + 74.4\% | 81 | 108 | + $33.3 \%$ |
| Days on Market Until Sale | 31 | 47 | + 51.6\% | 30 | 48 | + 60.0\% |
| Cumulative Days on Market Until Sale | 62 | 47 | - $24.2 \%$ | 39 | 53 | + 35.9\% |
| Average List Price | \$247,561 | \$343,325 | + $38.7 \%$ | \$308,788 | \$322,278 | + 4.4\% |
| Inventory of Homes for Sale | 95 | 53 | - 44.2\% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 1.4 | - $33.3 \%$ | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.


