

Local Market Update – May 2020

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

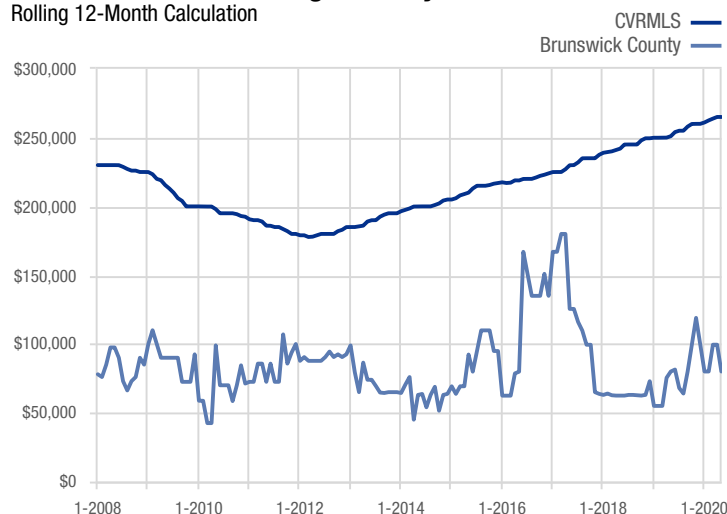
Single Family	May			Year to Date		
Key Metrics	2019	2020	% Change	Thru 5-2019	Thru 5-2020	% Change
New Listings	3	4	+ 33.3%	20	11	- 45.0%
Pending Sales	0	0	0.0%	10	8	- 20.0%
Closed Sales	2	1	- 50.0%	11	9	- 18.2%
Days on Market Until Sale	79	195	+ 146.8%	146	115	- 21.2%
Median Sales Price*	\$99,500	\$42,000	- 57.8%	\$80,000	\$67,500	- 15.6%
Average Sales Price*	\$99,500	\$42,000	- 57.8%	\$151,449	\$155,125	+ 2.4%
Percent of Original List Price Received*	84.6%	—	—	93.1%	87.8%	- 5.7%
Inventory of Homes for Sale	17	12	- 29.4%	—	—	—
Months Supply of Inventory	8.5	6.8	- 20.0%	—	—	—

Condo/Town	May			Year to Date		
Key Metrics	2019	2020	% Change	Thru 5-2019	Thru 5-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

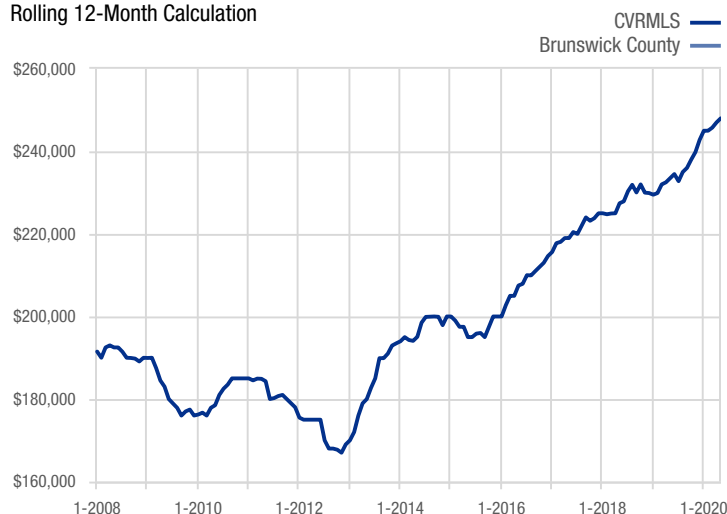
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.