Local Market Update – May 2020A Research Tool Provided by Central Virginia Regional MLS.

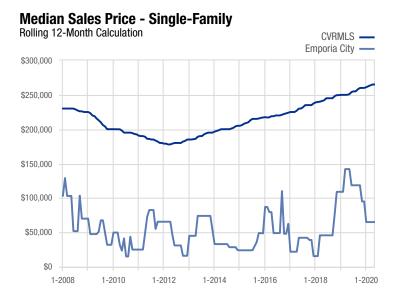


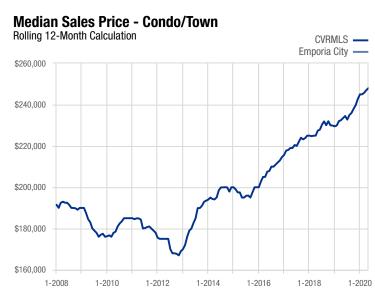
Emporia City

| Single Family | May | | | Year to Date | | | |
|--|------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 5-2019 | Thru 5-2020 | % Change | |
| New Listings | 1 | 0 | - 100.0% | 6 | 1 | - 83.3% | |
| Pending Sales | 1 | 1 | 0.0% | 2 | 1 | - 50.0% | |
| Closed Sales | 0 | 0 | 0.0% | 1 | 1 | 0.0% | |
| Days on Market Until Sale | | _ | _ | | 17 | _ | |
| Median Sales Price* | | | _ | | \$35,000 | | |
| Average Sales Price* | | _ | _ | | \$35,000 | _ | |
| Percent of Original List Price Received* | | | _ | | 100.0% | _ | |
| Inventory of Homes for Sale | 2 | 1 | - 50.0% | | _ | | |
| Months Supply of Inventory | 2.0 | 1.0 | - 50.0% | | | | |

| Condo/Town | May | | | Year to Date | | | |
|--|------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 5-2019 | Thru 5-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | _ | _ | | | | |
| Median Sales Price* | | | _ | | | | |
| Average Sales Price* | _ | - | _ | | | | |
| Percent of Original List Price Received* | | | _ | | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | |
| Months Supply of Inventory | _ | | _ | | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.