Local Market Update – May 2020A Research Tool Provided by Central Virginia Regional MLS.

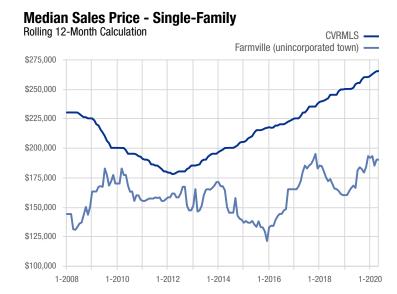


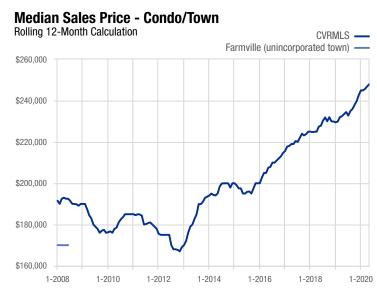
Farmville (unincorporated town)

| Single Family | May | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 5-2019 | Thru 5-2020 | % Change | |
| New Listings | 9 | 4 | - 55.6% | 34 | 47 | + 38.2% | |
| Pending Sales | 6 | 6 | 0.0% | 31 | 35 | + 12.9% | |
| Closed Sales | 7 | 9 | + 28.6% | 27 | 31 | + 14.8% | |
| Days on Market Until Sale | 18 | 72 | + 300.0% | 90 | 54 | - 40.0% | |
| Median Sales Price* | \$178,000 | \$172,000 | - 3.4% | \$185,000 | \$183,000 | - 1.1% | |
| Average Sales Price* | \$176,286 | \$204,411 | + 16.0% | \$177,081 | \$198,213 | + 11.9% | |
| Percent of Original List Price Received* | 98.9% | 96.0% | - 2.9% | 94.4% | 95.4% | + 1.1% | |
| Inventory of Homes for Sale | 24 | 26 | + 8.3% | | _ | _ | |
| Months Supply of Inventory | 4.6 | 4.3 | - 6.5% | | | | |

| Condo/Town | May | | | Year to Date | | | |
|--|-------------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 5-2019 | Thru 5-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 4 | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | | _ | | | _ | |
| Median Sales Price* | | | _ | | | | |
| Average Sales Price* | _ | | _ | | _ | _ | |
| Percent of Original List Price Received* | _ | | _ | | | | |
| Inventory of Homes for Sale | 0 | 4 | _ | | _ | _ | |
| Months Supply of Inventory | _ | _ | _ | | _ | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.