Local Market Update – June 2020A Research Tool Provided by Central Virginia Regional MLS.

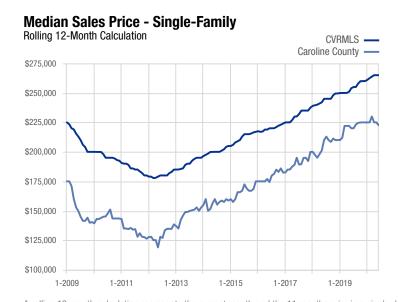


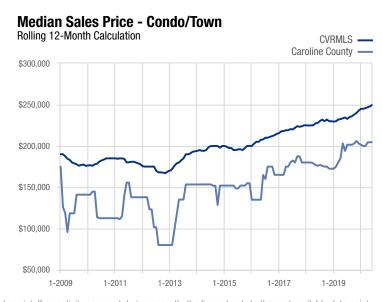
Caroline County

Single Family	June			Year to Date			
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change	
New Listings	17	18	+ 5.9%	116	116	0.0%	
Pending Sales	19	23	+ 21.1%	89	92	+ 3.4%	
Closed Sales	16	13	- 18.8%	76	66	- 13.2%	
Days on Market Until Sale	47	31	- 34.0%	56	68	+ 21.4%	
Median Sales Price*	\$233,000	\$231,250	- 0.8%	\$224,950	\$222,500	- 1.1%	
Average Sales Price*	\$230,738	\$272,381	+ 18.0%	\$235,818	\$243,844	+ 3.4%	
Percent of Original List Price Received*	97.8%	95.3%	- 2.6%	97.5%	97.3%	- 0.2%	
Inventory of Homes for Sale	40	25	- 37.5%		_		
Months Supply of Inventory	3.2	2.1	- 34.4%				

Condo/Town	June			Year to Date			
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change	
New Listings	3	0	- 100.0%	3	1	- 66.7%	
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%	
Closed Sales	0	0	0.0%	2	4	+ 100.0%	
Days on Market Until Sale	_	_	_	90	42	- 53.3%	
Median Sales Price*	_		_	\$209,750	\$210,000	+ 0.1%	
Average Sales Price*	_	_	_	\$209,750	\$206,333	- 1.6%	
Percent of Original List Price Received*	_		_	99.8%	97.9%	- 1.9%	
Inventory of Homes for Sale	2	0	- 100.0%		_	_	
Months Supply of Inventory	2.0		_		_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.