

Local Market Update – June 2020

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

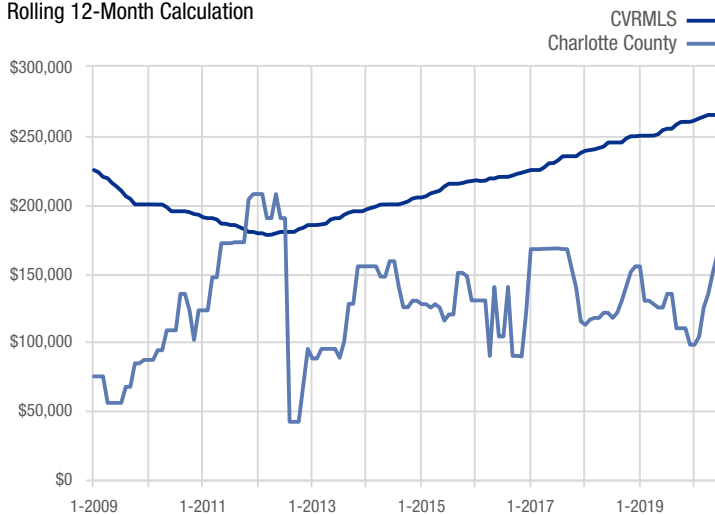
Single Family	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	1	0	- 100.0%	14	11	- 21.4%
Pending Sales	2	1	- 50.0%	8	10	+ 25.0%
Closed Sales	4	2	- 50.0%	10	9	- 10.0%
Days on Market Until Sale	59	33	- 44.1%	64	89	+ 39.1%
Median Sales Price*	\$106,250	\$198,750	+ 87.1%	\$104,000	\$172,000	+ 65.4%
Average Sales Price*	\$110,375	\$198,750	+ 80.1%	\$153,391	\$173,489	+ 13.1%
Percent of Original List Price Received*	89.0%	94.9%	+ 6.6%	90.4%	94.0%	+ 4.0%
Inventory of Homes for Sale	6	7	+ 16.7%	—	—	—
Months Supply of Inventory	3.9	4.3	+ 10.3%	—	—	—

Condo/Town	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

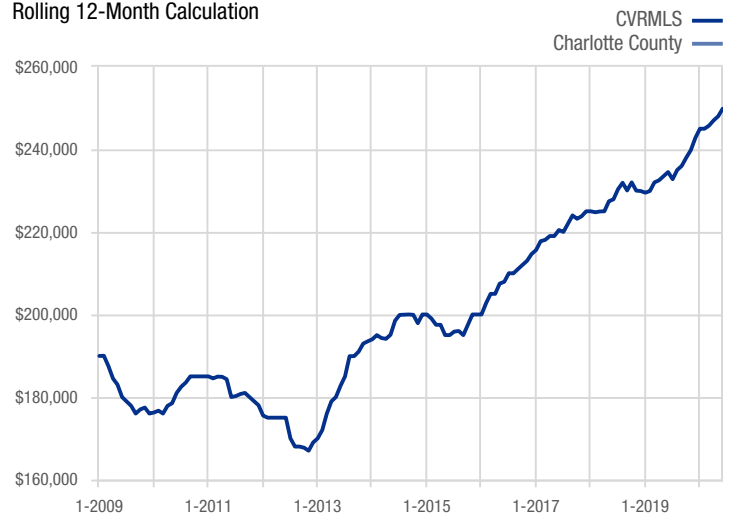
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.