

Louisa County

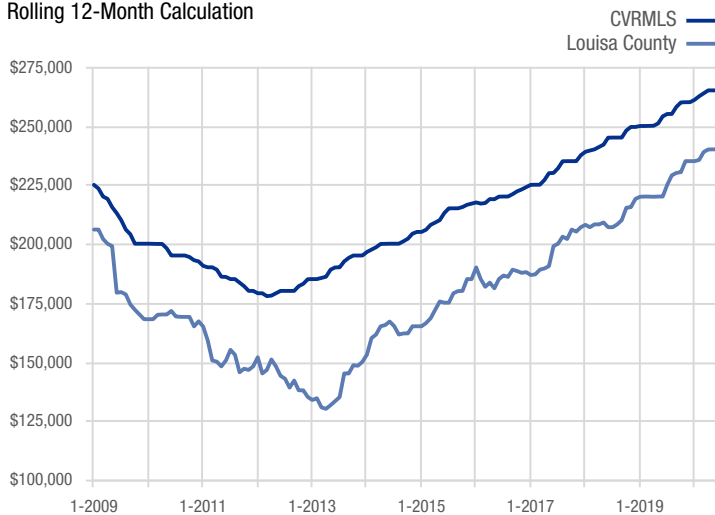
Single Family	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
Key Metrics						
New Listings	40	43	+ 7.5%	233	195	- 16.3%
Pending Sales	27	39	+ 44.4%	153	167	+ 9.2%
Closed Sales	37	33	- 10.8%	131	144	+ 9.9%
Days on Market Until Sale	42	53	+ 26.2%	56	70	+ 25.0%
Median Sales Price*	\$220,000	\$240,000	+ 9.1%	\$220,000	\$244,996	+ 11.4%
Average Sales Price*	\$236,676	\$316,289	+ 33.6%	\$239,142	\$284,871	+ 19.1%
Percent of Original List Price Received*	97.8%	97.3%	- 0.5%	96.7%	97.2%	+ 0.5%
Inventory of Homes for Sale	107	60	- 43.9%	—	—	—
Months Supply of Inventory	5.0	2.2	- 56.0%	—	—	—

Condo/Town	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	118	—	—	60	—
Median Sales Price*	—	\$349,000	—	—	\$320,000	—
Average Sales Price*	—	\$349,000	—	—	\$320,000	—
Percent of Original List Price Received*	—	94.6%	—	—	96.0%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

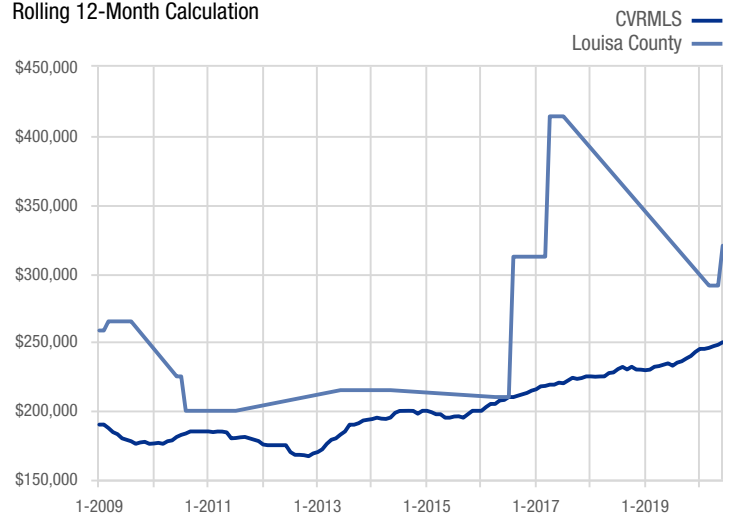
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.